



Bid #ESCNJ 17/18-20 • Bid Term: 7/1/17 - 6/30/18; Extended to 6/30/19; Extended to 6/30/20

Bleachers and Grandstands are excluded from this bid.

Catalog Title	Catalog Date	Price List Name/Date	Page # (s)/Section) i.e. 1 - 10	Enter % Markup for installation labor <\$2,500	Enter % Markup for installation labor \$2,501 to \$9,999	Enter % Markup for installation labor \$10,000 to \$49,999	Enter % Markup for installation labor \$50,000 to \$199,999	Enter % Markup for installation labor \$200,000 to \$499,999	AWARDED VENDOR
Category: Playground Equipment Catalog Discount									
Game Time 2017	1/1/17	Game Time Price List 2017	Pgs. 1 - 144, 162 - 203	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Big Toys	1/1/17	Big Toys 2017 Catalog Price List	BT6-BT61, EW6-EW23, EW26-EW4	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
UltraPlay	1/1/17	2017 UltraPlay Price List updated 12/5/16	Pgs. 1 - 52	45.00%	45.00%	45.00%	45.00%	45.00%	Marturano Recreation, Inc.
Berliner	1/1/17	Berliner Updated 2017	All	75.00%	75.00%	75.00%	75.00%	75.00%	Marturano Recreation, Inc.
Cre8Play	1/1/17	Cre8Play 2017 Price List	All	75.00%	75.00%	75.00%	75.00%	75.00%	Marturano Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (New Products) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 10-25	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide(Inclusive & Themed Playgrounds) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 26-61	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Play Environments) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 62-73	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Play Environments) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 74-117	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Structure Components) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 118-147	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Signature Play Systems) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 148-157	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Freestanding Play-Early Play/Fund) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 164-173	59.00%	55.00%	44.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide (Freestanding Play Swings) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 178-181	110.00%	85.00%	55.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
swings excludes items 550-0186/0187/0188 on page 178 - non NJ compliant									
Category: Site Furnishings and Related Products									
Burke 2017 Playground & Recreation Design Guide (Park & Site Amenities) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 182 - 186	110.00%	85.00%	55.00%	50.00%	50.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Industry Standard Shelters)	2017	ICON Pricing 2017	Pgs. 28 - 41	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Industry Standard Shelters)	2017	ICON Pricing 2017	Pgs. 52 - 53	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Gazebo Shelters)	2017	ICON Pricing 2017	Pgs. 56 - 57	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Clock Towers & Kiosks)	2017	ICON Pricing 2017	Pgs. 60 - 61	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Entry Arches)	2017	ICON Pricing 2017	Pgs. 68 - 69	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Umbrella Shelters & Pedestrian Bridges)	2017	ICON Pricing 2017	Pgs. 70 - 71	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Message Shelters & Mini Shade)	2017	ICON Pricing 2017	Pgs. 74 - 75	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
Game Time 2017	1/1/17	Game Time Price List 2017	Pgs. 145 - 153	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Big Toys	1/1/17	Big Toys 2017 Catalog Price List	Pgs. EW24 - EW25	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
UltraSite	1/1/17	2017 UltraSite Pricing List 12/5/16	All	45.00%	45.00%	45.00%	45.00%	45.00%	Marturano Recreation, Inc.
CustomFab	1/1/16	CFI Contract Pricing 2017	Pgs. 2-40, 43-48	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Victor Stanley, Inc. Site Furniture Create a Timeless Moment (Entire Catalog except Relay)	2017	VSI Living Price Schedule 3/2017 V.13.1	Pgs. 17-152	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Dero a Playcore Company Bike Racks	2016	Dero 2017	All	45.00%	45.00%	45.00%	45.00%	45.00%	Marturano Recreation, Inc.
Stern Williams Distinctive Drinking Fountains (Fountains & Outdoor Showers)	2017	Stern Williams 9/1/16	Pgs. 1-20	110.00%	84.00%	50.00%	45.00%	45.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Tables)	2017	Kay Park MSRP 2017	Pgs. 4-18/37/47	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Grills)	2017	Kay Park MSRP 2017	Pgs. 21 -25	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Litter Receptacles/Snuffers/Flags)	2017	Kay Park MSRP 2017	Pgs. 28-33	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Benches, Receptacles, Bike Racks)	2017	Kay Park MSRP 2017	Pgs.44-45, 54-71	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Concrete Tables/Receptacles/Planters)	2017	Kay Park MSRP 2017	Pgs. 34-39	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Recycled Plastics/Benches/msg. Center/Tables)	2017	Kay Park MSRP 2017	Pgs. 46-53	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
WaterWell Planters & Hydroponic Insert (Brochures)	2017	WaterWell 2017	Brochures	110.00%	85.00%	54.00%	50.00%	50.00%	Ben Shaffer Recreation, Inc.
Category: Motion									
Burke 2017 Playground & Recreation Design Guide (Freestanding Play-Motion) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 160-163	110.00%	85.00%	55.00%	50.00%	50.00%	Ben Shaffer Recreation, Inc.
Game Time	2017	Game Time 2017 Price List	Pgs. 112 - 121	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Big Toys	2017	Big Toys 2017 Catalog Price List	Pgs. BT45-BT47	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.

The Educational Services Commission of New Jersey
 Playground Equipment, Site Furnishings, Outdoor Circuit Training Equipment and Related Products
 Bid Proposal Form C: Installation Rates – % Markup for labor

Catalog Title	Catalog Date	Price List Name/Date	Page # (s)/Section) i.e. 1 - 10	Enter % Markup for installation labor <\$2,500	Enter % Markup for installation labor \$2,501 to \$9,999	Enter % Markup for installation labor \$10,000 to \$49,999	Enter % Markup for installation labor \$50,000 to \$199,999	Enter % Markup for installation labor \$200,000 to \$499,999	AWARDED VENDOR
Category: Dog Park									
Bark Park - Dog Park Equipment UltraSite a Playcore Company		Big Toys, Green Playground Solutions	Pgs. 1 - 15	50.00%	5000.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Kay Park Recreation (Pet Waste & Dog Park)	2017	Kay Park MSRP 2017	Pgs. 26-27	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Category: Outdoor Circuit Training									
Sports Play We put the value in play! (Fitness Equipment/Modern Fitness)	2016	Sports Play 2017 Suggested Price List	Pgs. 52 - 59	110.00%	85.00%	54.00%	51.00%	52.00%	Ben Shaffer Recreation, Inc.
Game Time	1/1/17	Game Time 2017 Price List	Pgs. 92 - 107	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
TriActive	1/1/17	2017 UltraSite Price List 12/5/16	All	40.00%	40.00%	40.00%	40.00%	40.00%	Marturano Recreation, Inc.
Category: Outdoor Percussion									
Percussion Play	2017	Percussion Play USD MSRP List 2016-2017	Pgs. 4 - 39	110.00%	85.00%	53.00%	51.00%	53.00%	Ben Shaffer Recreation, Inc.
FreeNotes	1/1/17	2017 FreeNotes Price Sheet	All	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Category: Climbers									
Burke 2017 Playground & Recreation Design Guide (Freestanding Play-Climbers/Overhead) *	2017	BCI Burke Company, LLC 2017 Price List	Pgs. 174 - 177	110.00%	85.00%	55.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Game Time	1/1/17	Game Time 2017 Price List	Pgs. 166-178	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Big Toys	1/1/17	Big Toys 2017 Catalog Price List	Pgs. BT48-BT49	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Category: Waterpark									
Water Odyssey Spray Parks	1/1/17	Water Odyssey 2017 Price List	All	150.00%	150.00%	150.00%	150.00%	150.00%	Marturano Recreation, Inc.
RainDrop	1/1/17	RainDrop 2017 Price List	All	150.00%	150.00%	150.00%	150.00%	150.00%	Marturano Recreation, Inc.
Category: Synthetic Ice									
Can-Ice	1/17/17	Can-Ice 2017 Catalog	Pg. 1 - 2	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Category: Spinners									
Game Time	1/1/17	Game Time 2017 Price List	Pgs. 112-115	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Big Toys	1/1/17	Big Toys 2017 Catalog Price List	BT-46 - BT47	50.00%	50.00%	50.00%	50.00%	50.00%	Marturano Recreation, Inc.
Burke 2017 Playground & Recreation Design Guide *		BCI Burke Company, LLC 2017	Pgs. 158 - 159	110.00%	85.00%	55.00%	45.00%	48.00%	Ben Shaffer Recreation, Inc.
Category: Shade Canopies									
Kay Park Recreation (Shade Solutions, Canopies/umbrellas)	2017	Kay Park MSRP 2017	Pgs. 18-20	110.00%	85.00%	51.00%	47.00%	48.00%	Ben Shaffer Recreation, Inc.
Modern Shade	2017	Modern Shade LLC 2017 Price List	Pgs. 1 - 3	160.00%	140.00%	143.00%	143.00%	145.00%	Ben Shaffer Recreation, Inc.
RCP	1/1/17	RCP 2017 Price List	All	120.00%	120.00%	120.00%	120.00%	120.00%	Marturano Recreation, Inc.
UltraShelter	1/1/17	2017 UltraShade Price List 12/21/16	All	120.00%	120.00%	120.00%	120.00%	120.00%	Marturano Recreation, Inc.
UltraShade	1/1/17	2017 UltraShade Price List 12/21/16	All	120.00%	120.00%	120.00%	120.00%	120.00%	Marturano Recreation, Inc.
Custom Fab	1/16	CFI Contact Pricing	Pgs. 41 - 42, 48 - 50	120.00%	120.00%	120.00%	120.00%	120.00%	Marturano Recreation, Inc.
COST FOR OPTIONAL WORK - Marturano - pay New Jersey Prevailing Wage rates - Ben Shaffer - Year one rates: Journeyman - \$125.00 per hour and \$135.00 per hour for Foreman, Ben Shaffer - Year two rates: Journeyman - \$130.00 per hour and \$140.00 per hour for Foreman									
* Cannot sell or install in Middlesex County									