

EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
New Jersey State Approved Cooperative Pricing System #65MCECCPS



School Bus Select Models - Bid #ESCNJ 18/19-37
Bid Term: 12/2/18 – 12/1/19 (with extensions as permitted by NJ law)

3 Bid Packages were requested
2 Bid Packages were received
Alliance Bus Group, Inc.
Wolffington Body Company, Inc.

That the Board of Directors approve the award of the School Bus Select Models Bid #ESCNJ 18/19-37 as follows:

PROPRIETARY BY CATEGORY

ITEM NO. 1

Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase

Alliance Bus Group, Inc.

Price	\$52,975.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	CHEVROLET 3500 G33503
Body	COLLINS MID BUS SH400

Type A – 16 Passenger Bus (SRW) V-8 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$53,986.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33503
Body	TRANS TECH ST-AERO 409

PROPRIETARY BY CATEGORY

ITEM NO. 3

Type B – 16 Passenger Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$57,494.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33503
Body	COLLINS MID BUS DH400

Type B – 16 Passenger Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$57,950.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33503
Body	TRANS TECH SST 409

ITEM NO. 4

Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase

Alliance Bus Group, Inc.

Price	\$57,610.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	CHEVROLET 3500 G33803
Body	COLLINS MID BUS DH500

Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase

Wolffington Body Company, Inc.

Price	\$60,674.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33803
Body	TRANS TECH SST 509

PROPRIETARY BY CATEGORY

ITEM NO. 4A

Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Alliance Bus Group, Inc.

Price	\$57,575.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	CHEVROLET 3500 G33503
Body	COLLINS MID BUS DH416

Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$59,985.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33503
Body	TRANS TECH SST 500

ITEM NO. 5

Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 158” Wheelbase

Alliance Bus Group, Inc.

Price	\$65,750.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	CHEVROLET 3500 G33803
Body	COLLINS MID BUS DE516WR

Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 158” Wheelbase

Wolffington Body Company, Inc.

Price	\$68,968.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 4500 G33903
Body	TRANS TECH SST 600

PROPRIETARY BY CATEGORY

ITEM NO. 6

Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Alliance Bus Group, Inc.

Price	\$63,450.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	CHEVROLET 3500 G33503
Body	COLLINS MID BUS DE416WR

Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$66,992.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 3500 G33503
Body	TRANS TECH SST 500

ITEM NO. 7

Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase

Alliance Bus Group, Inc.

Price	\$61,495.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	GM 3500/33803
Body	COLLINS MID BUS DE516

Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase

Wolffington Body Company, Inc.

Price	\$62,363.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 4500 G33903
Body	COLLINS MID BUS DH516

PROPRIETARY BY CATEGORY

ITEM NO. 7 – CONTINUED

Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase

Wolffington Body Company, Inc.

Price	\$63,473.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	CHEVROLET 4500 G33903
Body	TRANS TECH SST 600

ITEM NO. 11

Type A – 9 Passenger Bus (SRW) V-6 Gasoline Engine; 139” Wheelbase

Wolffington Body Company, Inc.

Price	\$57,934.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	FORD TRANSIT T250
Body	COLLINS MID BUS TH400 SRW
Complete Vehicle	FORD TRANSIT COLLINS MID BUS

ITEM NO. 12

Type A – 16 Passenger Bus (SRW) V-6 Gasoline Engine; 156” Wheelbase

Alliance Bus Group, Inc.

Price	\$56,900.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	FORD TRANSIT
Body	COLLINS MID BUS TH408 SRW
Complete Vehicle	FORD TRANSIT COLLINS MID BUS

PROPRIETARY BY CATEGORY

ITEM NO. 12 – CONTINUED

Type A – 16 Passenger Bus (SRW) V-6 Gasoline Engine; 156” Wheelbase

Wolflington Body Company, Inc.

Price	\$58,250.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	FORD TRANSIT T350
Body	TRANS TECH TRANS STAR 409
Complete Vehicle	FORD TRANSIT TRANS TECH

ITEM NO. 13

Type A – 20 Passenger Bus (SRW) V-6 Gasoline Engine; 156” Wheelbase

Alliance Bus Group, Inc.

Price	\$60,715.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days
Chassis	FORD TRANSIT
Body	COLLINS MID BUS TH500
Complete Vehicle	FORD TRANSIT COLLINS MID BUS

Type A – 20 Passenger Bus (SRW) V-6 Gasoline Engine; 156” Wheelbase

Wolflington Body Company, Inc.

Price	\$60,825.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	FORD TRANSIT T350HD (Must be DRW over 10,000 lbs.)
Body	TRANS TECH TRANS STAR 500
Complete Vehicle	FORD TRANSIT TRANS TECH