

# **CHEVROLET**

## **CARS**

## **CROSSOVERS/SUVS**

## **TRUCKS**

<b>CHEVROLET SPARK – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LS Manual #1DR38</b>	\$14,095.00	5%	5%	0%
<b>LS Automatic #1DR48</b>	\$15,195.00	5%	5%	0%
<b>1LT Manual #1DS48-1SC</b>	\$15,995.00	5%	5%	0%
<b>1LT Automatic #1DS48-1SD</b>	\$17,095.00	5%	5%	0%
<b>Activ Manual #1DQ48-1SG</b>	\$17,095.00	5%	5%	0%
<b>Activ Automatic #1DQ48-1SH</b>	\$18,195.00	5%	5%	0%
<b>2LT Manual #1DT48-1SE</b>	\$17,495.00	5%	5%	0%
<b>2LT Automatic #1DT48-1SF</b>	\$18,595.00	5%	5%	0%

<b>CHEVROLET SONIC – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>Sedan LS Automatic #1JU69-1SB</b>	\$17,595.00	5%	5%	0%
<b>Sedan LT Automatic #1JV69-1SD</b>	\$19,495.00	5%	5%	0%
<b>LT Automatic 5-Door #1JV48-1FL</b>	\$18,095.00	5%	5%	0%
<b>LT Automatic 5-Door #1JV48-1SD</b>	\$20,295.00	5%	5%	0%
<b>Sedan Premier Automatic #1JW69-1SF</b>	\$21,595.00	5%	5%	0%
<b>Premier Automatic 5-Door #1JW48-1SF</b>	\$22,395.00	5%	5%	0%

**\*\*VENDOR OFFERS FREE PICK-UP & RETURN OF ANY VEHICLE WITHIN A 20 MILE RADIUS OF THEIR DEALERSHIP FOR SERVICE, WARRANTY AND INSTALLATIONS OF EQUIPMENT\*\***

<b>CHEVROLET MALIBU – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>L #1ZB69</b>	\$22,970.00	15%	5%	3%
<b>LS #1ZC69</b>	\$24,095.00	15%	5%	3%
<b>LT #1ZD69</b>	\$27,495.00	15%	5%	3%
<b>PREMIER #1ZF69</b>	\$34,195.00	15%	5%	3%

<b>CHEVROLET BOLT EV (ELECTRIC) – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LT #1FB48</b>	\$37,495.00	2%	5%	0%
<b>PREMIER #1FC48</b>	\$41,895.00	2%	5%	0%

<b>CHEVROLET TRAX – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LS FWD #1JU76</b>	\$22,295.00	3%	5%	0%
<b>LS AWD #1JR76</b>	\$23,795.00	3%	5%	0%
<b>LT FWD #1JV76</b>	\$24,195.00	3%	5%	0%
<b>LT AWD #1JS76</b>	\$25,695.00	3%	5%	0%
<b>PREMIER FWD #1JW76</b>	\$28,595.00	3%	5%	0%
<b>PREMIER AWD #1JT76</b>	\$30,095.00	3%	5%	0%

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<b>CHEVROLET EQUINOX – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LS 1.5L TURBO FWD</b>	\$27,495.00	17.5%	5%	3%
<b>LS 1.5L TURBO AWD</b>	\$29,095.00	17.5%	5%	3%
<b>LT 1.5L TURBO AWD</b>	\$30,295.00	17.5%	5%	3%
<b>LT 2.0L TURBO #1XY26</b>	\$32,795.00	17.5%	5%	3%
<b>PREMIER 1.5L TURBO AWD #1XZ26-1LZ</b>	\$34,195.00	17.5%	5%	3%
<b>PREMIER 2.0L TURBO #1XZ26 AWD</b>	\$36,895.00	17.5%	5%	3%

<b>CHEVROLET TAHOE – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LS 2WD</b>	\$50,295.00	20.3%	5%	3%
<b>LS 4WD</b>	\$53,295.00	20.3%	5%	3%
<b>LT 2WD</b>	\$55,095.00	20.3%	5%	3%
<b>LT 4WD</b>	\$58,095.00	20.3%	5%	3%
<b>PREMIER 2WD</b>	\$63,995.00	20.3%	5%	3%
<b>PREMIER 4WD</b>	\$66,995.00	20.3%	5%	3%

<b>CHEVROLET SUBURBAN – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>LS 2WD 1500</b>	\$ 52,995.00	20.3%	5%	3%
<b>LS 4WD 1500</b>	\$ 55,995.00	20.3%	5%	3%
<b>LT 2WD 1500</b>	\$ 57,795.00	20.3%	5%	3%
<b>LT 4WD 1500</b>	\$ 60,795.00	20.3%	5%	3%
<b>PREMIER 2WD 1500</b>	\$ 66,795.00	20.3%	5%	3%
<b>PREMIER 4WD 1500</b>	\$ 69,795.00	20.3%	5%	3%

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<b>CHEVROLET COLORADO – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>EXT CAB, LONG BOX 4WD</b>	\$ 29,795.00	8%	5%	0%
<b>CREW CAB, SHORT BOX 4WD</b>	\$ 32,795.00	8%	5%	0%
<b>CREW CAB, LONG BOX 2WD</b>	\$ 30,095.00	8%	5%	0%
<b>CREW CAB, LONG BOX 4WD</b>	\$ 33,695.00	8%	5%	0%

<b>CHEVROLET SILVERADO LD – 2020</b>				
<b>MODEL</b>	<b>BASE MODEL MSRP</b>	<b>DISCOUNT %</b>	<b>DISCOUNT % OFF OPTIONS</b>	<b>DISCOUNT % FROM LOT</b>
<b>DBL CAB, STD BOX 2WD WT</b>	\$ 33,795.00	26.5%	5%	4%
<b>DBL CAB, STD BOX 4WD WT</b>	\$ 37,095.00	26.2%	5%	4%

**\*The LD replaces the 1500 for 2019.\***

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**ESCNJ CARS, CROSSOVERS/SUVS & TRUCKS BID FOR MODEL YEAR 2019**

**BID SHEET FORM A, PRICING SHEET**

**ALL BIDDERS MUST BE AUTHORIZED DEALERS.**

**BID FOR DISCOUNT ON EXTENDED WARRANTY(IES):      0 %**

**ATTACH WITH YOUR BID ANY EXTENDED WARRANTIES FOR THE VEHICLES YOU ARE BIDDING ON. COMMENTS:** \_\_\_\_\_

**BID FOR DISCOUNT ON PARTS: Dealer Cost Plus 15%**

**ENTER THE PUBLISHED BASIS FOR DETERMINING COST OF PARTS: Vendor did not reply**  
UPON REQUEST, VENDORS MUST SUPPLY ESCNJ MEMBERS WITH AN ITEMIZED LIST OF PARTS SHOWING THE REGULAR PRICE AND THE MEMBER PRICE.

**HOURLY RATE FOR REPAIRS AT YOUR LOCATION:**

**Year One of contract for 2018 models: \$ 105.00**

**Year Two if extended for 2019 models: \$ 110.00**

**Year Three if extended for 2020 models: \$ 115.00**

**BID FOR UNLISTED OPTIONAL EQUIPMENT: 15 % UPCHARGE OVER Invoice Price to Dealer**

**CUT-OFF DATE FOR THE ACCEPTANCE OF ORDERS FOR CURRENT YEAR VEHICLES: TBD**

**MANUFACTURER'S REBATES: Are you willing to extend any and all offered manufacturer's rebates to ESCNJ members?      YES X      NO \_\_\_**

**Will you extend your discounts off of post 2018 manufactured price lists for subsequent year models if asked to extend your contract? Yes X      No \_\_\_\_\_ (not a factor in determining bid award for 2018 models)**

**Please provide a list of additional services you may offer co-op members.**

**Upfit of additional work type equipment, graphics, snowplows, various bodies, emergency lights and related equipment.**

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**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY**  
**1660 STELTON ROAD, PISCATAWAY, NEW JERSEY 08854**

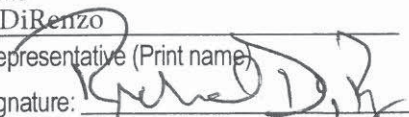
**Bid Sheet Form B: Pricing Sheet**

ESC NJ Co-op Members are located throughout all twenty-one counties in New Jersey. This RFB may be approved on a county, regional, or State-wide basis. Please select the counties in which your company offers products and services. You may submit different pricing for different counties, or a comprehensive discount for multiple counties on one sheet. You **may not** submit more than one bid per county.

**Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, you must so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.**

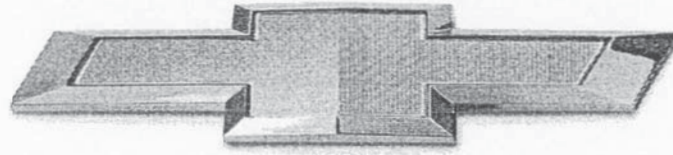
We service all counties in New Jersey  YES  NO

Atlantic	\$ 175.00	Mercer	\$ 200.00
Bergen	\$ 250.00	Middlesex	\$ 200.00
Burlington	\$ 175.00	Monmouth	\$ 200.00
Camden	\$ 100.00	Morris	\$ 250.00
Cape May	\$ 175.00	Ocean	\$ 200.00
Cumberland	\$ 175.00	Passaic	\$ 250.00
Essex	\$ 250.00	Salem	\$ 175.00
Gloucester	\$ 100.00	Somerset	\$ 200.00
Hudson	\$ 250.00	Sussex	\$ 250.00
Hunterdon	\$ 200.00	Union	\$ 250.00
		Warren	\$ 250.00

Mall Chevrolet  
 \_\_\_\_\_  
 Company Name  
 Richard DiRenzo  
 \_\_\_\_\_  
 Authorized Representative (Print name)  
 Authorized Signature:  \_\_\_\_\_

11-18-17  
 \_\_\_\_\_  
 Date  
 Fleet Manager  
 \_\_\_\_\_  
 Title





## MALL CHEVROLET

### Mall Chevrolet

75 Haddonfield Road  
Cherry Hill, NJ 08002

Chevrolet does not have a published price list for vehicles offered.  
MSRP pricing can be found at [www.chevrolet.com](http://www.chevrolet.com).  
MSRP pricing on provided price list includes factory delivery charges.  
Additional aftermarket warranty plans are offered by contacting our Fleet Manager.

Installation cost is \$ 80.00 per hour.

Price List Discounts off MSRP:

American Aluminum	20%
Code 3	50.5%
Feinex	30%
Havis Corp	25%
Setina	12%
Troy	25%
Unity	35%
Westin	25%
Whelen	30%

Vehicle pricing provided is on base model which may not include automatic transmission on certain vehicles.





# **ProGuard**

## **WARRANTY.**

## **Commercial Vehicle**

**You've worked hard to establish a business and your customers rely on you to be there. The last thing you need to worry about is one of your vehicles breaking down or needing costly repairs so protect yourself by purchasing a ProGuard Warranty Commercial Vehicle Protection Plan.**

**ProGuard offers a commercial vehicle plan that is available on many vehicles registered for commercial use, such as delivery vans, utility trucks and flatbed tow trucks. Coverage is limited to eligible vehicles less than 10 years old and under 19,500 pounds (GVWR) in weight.**

**We know vehicles and have designed our plan to include the components that are most likely to fail. In addition to the powertrain components (transmission, engine and drive axle), the plan covers air conditioning, braking, cooling, fluids, suspension and steering.**

## **Commercial Vehicle Protection Plan Covered Components**

**Air Conditioning: Accumulator, Compressor, Clutch, Compressor Clutch Bearing, Condenser, Dryer/receiver, Evaporator**

**Brakes: Booster and Valve, Disc brake calipers, Hydro booster, Master cylinder, Power vacuum assist booster and valve, Steel brake lines and hoses, Wheel cylinders.**

**Cooling System: Coolant recovery container, Electric radiator fan motor, Fan and clutch, Radiator, Thermostat, Water pump.**

**Drive Axle: All internally lubricated parts, Axle shafts, Bearings, Bushings, Carrier bearings, Center Support bearing, CV Joints, Drive axle housing, Drive**

**shafts, Ring and pinion gears, Spider and side gears, Spacers, Universal joints and Yokes.**

**Electrical System: Alternator, Front wiper motor and assembly, Horn, Rear window defroster switch, Starter motor and drive assembly, Starter solenoid, Voltage regulator**

**Engine: Gas/Diesel – All internally lubricated parts, including timing chain and gears. Timing belt is covered with the failure of an internally lubricated part. Connecting rods and bearings, Crankshaft and bearings, Cylinder block and heads, Distributor shaft, Exhaust valves and manifold, Hydraulic and solid filters, Intake valves, Main bearings, Oil pump and gears, Pick-up screen, Pistons and rings, Push rods, Rocker arms and shafts and Valve springs and retainers.**

**Four and AWD: All internally lubricated parts of the transfer case including Bearings, Bushings, Chains, Gears, Sleeves, Sprockets.**

**Fluids: Any fluid required due to a covered component failure (excludes refrigerant).**

**Seals and Gaskets: Cylinder heads, Intake Manifold (all others are covered in conjunction with a covered component repair).**

**Suspension: Leaf and coil springs (only if broken), Pitman arms, Spindles, Tie rod ends, Upper and lower ball joints, Upper and lower control arm, Wheel bearings.**

**Steering: Gear box, Power steering pump, Rack and Pinion.**

**Transmission: Automatic/Manual; All internally lubricated parts.**

**Automatic: Bands, Bearings, Bushings, Case, Friction and steel clutch plates, Gears and shafts, Governor, Lock-up converter, Pump, Servo unit, Steel drums, Torque converter, Valve body and plate.**

**Manual: Bearings, Bushings, Case, Gears and shafts, Main drive gear and shaft, Overdrive housing, Shift forks, Spacers, Synchronizers and drums.**

**Turbocharger: (OEM only) All internally lubricated parts, Bearings and housing, Shafts, Vanes, Wastegate (surcharge applies).**

**Towing: Reimbursement up to \$100 per covered breakdown.**

*This is a summary of the ProGuard Warranty Protection Plan. Please refer to the contract provisions for additional information including details of benefits, vehicle eligibility, specific exclusions, conditions and limitations.*