

Contract Term Year 1: 3/22/19 - 3/21/21; ext. 3/22/21 - 3/21/22; ext. 3/22/22 - 3/21/23

## TIMOTHY P. BRYAN ELECTRIC CO., INC.

	ALL COUNTIES SERVED			
Item #	ChargePoint® Express100DC Commercial Charging Stations	% Discount	Year 1 ESCNJ Contract Price	
1	ChargePoint® Model # CPE100I-CMB - Single port, single connector, 24 kW, CCS1 connector	5%	\$11,875.00	
2	ChargePoint® Model # CPE100I-CMB - Single port, single connector, 24 kW, CHAdeMO connector	5%	\$13,300.00	
3	Station Activation and Configuration	0%	\$349.00	
4	ChargePoint® Commercial Service Plan	5%	\$532.00	
5	ChargePoint® Service Provider Plan	5%	\$912.00	
6	ChargePoint® Assure/Year for 1st Year - Discount available for prepaid years	5%	\$950.00	
7	ChargePoint® Model CPE100I-STAND-Bollard Stand	5%	\$1,566.55	
8	ChargePoint® Model CPE100I-CCM-Concrete Mounting Kit	5%	\$90.25	
9	ChargePoint® Express Site Validation - CPEXPRESS-SITEVALID	10%	\$270.00	
Item #	ChargePoint® Express200DC Commercial Charging Stations	% Discount	Year 1 ESCNJ Contract Price	
1	ChargePoint® Model # CPE200T-S-CHD-CMB - Single Port, Dual Connector, 50kW, CHAdeMO	5%	\$34,010.00	
2	Station Activation and Configuration	0%	\$349.99	
3	ChargePoint® Commercial Service Plan/Year for 1st Year - Discount available for prepaid years	5%	\$532.00	
4	ChargePoint® Service Provider Plan - (Enterprise Plan)	5%	\$912.00	
5	ChargePoint® Assure/Year for 1st Year - Discount available for prepaid years	5%	\$3,325.00	
6	ChargePoint® Model CPE200I-CCM-Concrete Mounting Kit	5%	\$90.25	
7	ChargePoint® Express Site Validation - CPEXPRESS-SITEVALID	10%	\$270.00	
Item #	ChargePoint® Express250DC Commercial Charging Stations	% Discount	Year 1 ESCNJ Contract Price	
1	ChargePoint® Model # CPE250C-500-CCS1-CHD - Express 250 Station (50 kW) includes 2x Power	10%	\$32,220.00	
2	ChargePoint® Model # CPE250C-625-CCS1-CHD - Express 250 Station (62.5 kW) includes 2x Power Modules, 1x CCS1 cable, 1x CHAdeMO cable	10%	\$36,720.00	
3	Other cable combinations are available using CCS1, CCS2 and CHAdeMO connectors	0%	\$0.00	
4	Station Activation and Configuration	0%	\$349.00	
5	ChargePoint® Commercial Service Plan/Year for 1st Year - Discount available for prepaid years	5%	\$532.00	
6	ChargePoint® Service Provider Plan - (Enterprise Plan)	5%	\$912.00	
7	ChargePoint® Assure/Year for 1st Year - Discount available for prepaid years	5%	\$3,990.00	
8	ChargePoint® Express Site Validation - CPEXPRESS-SITEVALID	10%	\$270.00	



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Item #	ChargePoint® CPF25 Level 2 Commercial Charging Stations	% Discount	Year 1 ESCNJ Contract Price
1	ChargePoint® Model # CPF25-L18 - Single wall mount, 5.4 m. (18') Cord	15%	\$1,275.00
2	ChargePoint® Model # CPF25-L18-PD – Single Pedestool Mount, 5.4 m (18') Cord	15%	\$1,785.00
3	ChargePoint® Model # CPF25-L18-PD-Dual – Two Stations with Dual Pedestool Mount, 5.4 m (18') Cord	15%	\$3,123.75
4	ChargePoint® Model # CPF25-L18-CMK6 – Single Wall Mount, 5.4 m. (18') Cord and Cord Management Kit	15%	\$2,235.50
5	ChargePoint® Model # CPF25-L18-CMK6-PD – Single Pedestool Mount, 5.4 m (18') Cord and Cord Management Kit	15%	\$2,660.50
6	ChargePoint® Model # CPF25-L18- CMK6-PD-Dual – Two Stations with Dual Pedestool Mount, 5.4 m (18') Cord and Cord Management Kit	15%	\$3,956.75
7	ChargePoint® Model # CPF25-L23 – Single Wall Mount, 7.0 m. (23') Cord	15%	\$1,317.50
8	ChargePoint® Model # CPF25-L23-PD – Single Pedestool Mount, 7.0 m (23') Cord	15%	\$1,827.50
9	ChargePoint® Model # CPF25-L23-PD-Dual – Two Stations with Dual Pedestool Mount, 7.0 m (23') Cord	15%	\$3,208.75
10	ChargePoint® Model # CPF25-L23-CMK8 – Single Wall Mount, 7.0 m. (23') Cord and Cord Management	15%	\$2,788.00
11	ChargePoint® Model # CPF25-L23-CMK8-PD – Single Pedestool Mount, 7.0 m (23') Cord and Cord Management Kit	15%	\$3,213.00
12	ChargePoint® Model # CPF25-L23- CMK8-PD-Dual – Two Stations with Dual Pedestool Mount, 7.0 m (23') Cord and Cord Management Kit	15%	\$4,551.75
13	Replacement Cord: Itemized Cost on replacement cords not available.	15%	\$0.00
14	Station Initial Activation and Configuration - CPF-ACTIVE	5%	\$95.00
15	Site Initial Activation - CPSUPPORT-SITE VALIDATION / GATEWAY STATION	15%	\$509.15
16	ChargePoint Gateway USA (1 required for every 9 stations)	0%	\$0.00
17	ChargePoint Fleet Plan (1, 2, 3, 4 or 5 Years) (Required)/Year for 1st Year - Discount available for prepaid years	5%	\$190.00
18	ChargePoint Assure Fleet/Year for 1st Year - Discount available for prepaid years	15%	\$190.00
19	ChargePoint Fleet Card Kit - 10 Fleet Cards for charging Fleet vehicles	0%	\$65.00



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## TIMOTHY P. BRYAN ELECTRIC CO., INC.

Item #	ChargePoint® CT-4000 Level 2 Family Charging Stations	% Discount	Year 1 ESCNJ Contract Price
1	ChargePoint® Model # CT-4011 – 1830 mm (6') Single Port Bollard Mount	15%	\$3,820.75
2	ChargePoint® Model # CT-4021 – 1830 mm (6') Dual Port Bollard Mount	15%	\$5,690.75
3	ChargePoint® Model # CT-4013 – 1830 mm (6') Single Port Wall Mount	15%	\$3,391.50
4	ChargePoint® Model # CT-4023 – 1830 mm (6') Dual Port Wall Mount	15%	\$5,261.50
5	ChargePoint® Model # CT-4025 – 2440 mm (8') Dual Port Bollard Mount	15%	\$6,540.75
6	ChargePoint® Model # CT-4027 – 2440 mm (8') Dual Port Wall Mount	15%	\$6,111.50
7	ChargePoint® Option #GW1 – Integral Gateway Modem	15%	\$437.75
8	ChargePoint® Option # CT- PMGMT - Power Management Kit	5%	\$47.50
9	Station Activation and Configuration	0%	\$349.00
10	ChargePoint® Commercial Service Plan/Year for 1st Year - Discount available for prepaid years	5%	\$266.00
11	ChargePoint® Service Provider Plan - (Enterprise Plan)	5%	\$456.00
12	ChargePoint® Assure/Year for 1st Year - Discount available for prepaid years	5%	\$703.00
13	ChargePoint® CT4000-INSTALLVALID/Gateway Station	10%	\$1,080.00
14	ChargePoint® CT4000-CPSUPPORT-VALID/Gateway Station	15%	\$509.15
15	ChargePoint® Model CT4000-CCM-Concrete Mounting Kit	5%	\$90.25
Item #	ChargePoint® EXPRESS PLUS Networked Charging Stations	% Discount	Year 1 ESCNJ Contract Price
1	ChargePoint® Express Plus Power Module - EXPP-PM sold/module	10%	\$9,000.00
2	ChargePoint® Express Plus Power Block - EXPP-BLOCK	10%	\$19,800.00
3	ChargePoint® Express Plus Station - EXPP-CCS1C-CHD-1-CCS1 + 1 CHAdeMO	10%	\$27,000.00
4	ChargePoint® Integral GPRS Gateway Modem (equipped w/modem. Itemized Cost not Avail.)	0%	\$0.00
5	ChargePoint® Integral CDMA Gateway Modem (equipped w/modem. Itemized Cost not Avail.)	0%	\$0.00
6	ChargePoint® GPRS SIM - Standard with Unit. Itemized cost not available.	0%	\$0.00
7	RFID Card Reader - Standard with Unit. Itemized cost not available.	0%	\$0.00
8	KAN – 802.15.4 Wireless Interface - Standard with Unit. Itemized cost not available.	0%	\$0.00
9	Warranty – Parts Only Extended Warranty - Currently Not Available	0%	\$0.00
	2 Year		
	3 Year		
	4 Year		
	5 Tear	_	



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Item #	ChargePoint® EXPRESS PLUS Networked Charging Stations	% Discount	Year 1 ESCNJ Contract Price
10	Warranty – Parts Only Extended Warranty – Gateway, LAN, Card Reader - Currently Not Available	0%	
	2 Year		
	3 Year		
	4 Year		
	5 Tear		
11	Warranty – Parts Only Extended Warranty – LAN and Card Reader - Currently Not Available	0%	
	2 Year		
	3 Year		
	4 Year		
	5 Tear		
12	ChargePoint® EXPP-BLOCK-UPR - Upper block w/stacking kit	10%	\$19,800.00
13	ChargePoint® EXPP-BLOCK-LWR - Lower block w/pedastal and concrete mounting kit	10%	\$20,519.10
14	Station Activation and Configuration	0%	\$349.00
15	ChargePoint® Express Site Validation - CPEXPRESS-SITEVALID	10%	\$270.00
16	ChargePoint® EXPRESS-ASSURE1, sold per power module/year. Discounts available.	5%	\$1,995.00
17	ChargePoint® Commercial Service Plan/Year for 1st Year - Discount available for prepaid years	5%	\$1,064.00
	ChargePoint® EXPRESS Charging Stations Network Fees (Per Equipment Location)	Fee	Per Year
Chargel	Point® EXPRESS DC100 Charging Stations Network Fees	\$532.00	
ChargePoint® EXPRESS DC200 Charging Stations Network Fees		\$532.00	
ChargePoint® EXPRESS DC250 Charging Stations Network Fees		\$532.00	
ChargePoint® CPF Level 2 Charging Stations Network Fees		\$190.00	
ChargePoint® CT-4000 Level 2 Charging Stations Network Fees		\$266.00	
Parts B	id, Expressed as a Percentage (%) Mark-Up Over Cost		12%

Performance Bond Option - Rate per \$1,000 for bond (\$/\$1K)	\$25 \$/\$1K