

EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
Bid #MRESC 15/16-36 - Bid term: 11/13/15 -11/12/18 Extended 11/12/2019

Extended to 11/12/19; Extended to 11/12/20

Xtel Communications, Inc.

Hosted PBX Rental Option

9/30/2015

Hosted PBX Licenses	Description	Monthly Price	Installation / One-Time Fee
Basic Extension with 250 Minutes	An Extension license seat for Xtel's HPBX platform that provides dial tone, outbound/inbound calling, and several call features. Features include e911, 3 and 4 digit dialing, Caller ID, Call Park, Call Waiting, Call Transfer, Groups, Speed Dialing, SLA, Three-Way Calling, and access to an Administrator web portal. 250 Domestic Minutes included. Unused minutes can be utilized by other extensions within the same Business Group (PBX) within the School District.	\$4.00	\$0.00
Basic Extension with Unlimited Usage	A Basic Extension with Unlimited Local, Regional Toll and Domestic Long Distance usage.	\$7.00	\$0.00
Accession Softphone (Mobile)	Soft phone for Android and Apple devices. Features include: >> Visual voicemail and call history log >> Instant messaging and presence >> Contact integration and management >> Call jump - move an active call from one device to the next >> In call features such as hold, park, and transfer >> Call manager - forwarding, do not disturb >> Switch to cellular network if low data signal	\$8.00	\$0.00
Accession Softphone (PC or Mac)	Softphone for Windows and OS X environments. Features include: >> Instant messaging and presence >> Outlook Integration (including calendar integration) >> Click to dial >> CRM integration (auto lookup of callers) >> Contact integration and management >> Call jump - move an active call from one device to the next >> In call features such as hold, park, and transfer	\$8.00	\$0.00
Integrated ACD (iACD) Basic	Automatic Call Distribution and Call Queue functionality	\$7.00	\$0.00
Integrated ACD (iACD) Premium	Same as Basic iACD, with agent states, disposition codes, and Monitor/Whisper/Barge-in for Business Group Administrator	\$15.00	\$0.00

Additional Feature Licenses	Description	Monthly Price	Installation / One-Time Fee
Voicemail	Business grade voicemail service	\$2.00	\$0.00
Voicemail and eFax	Voicemail with eFax for unlimited incoming faxes	\$5.00	\$0.00
Commportal Dashboard	Commportal is a web portal for users to configure services, see calling activity, and retrieve voicemails. It includes the following capabilities: >> Contact management - import and manage your base of contacts >> Set up distinctive rings, call forwarding, sim ring, etc. via Call Manager >> Click to dial any phone number in the portal >> View call activity - received, missed, duration, etc >> Voicemail - listen to messages, configure greetings, configure email notification >> Manage hunt group membership >> Desk phone customization - GUI to customize desk phone buttons	\$2.00	\$0.00
Business Call Manager	Provides more sophisticated way to process incoming calls based on time of day, day of week, and on who is calling. Actions include forward, reject, simring, find-me/follow-me, and caller challenge (caller must state their name if anonymous).	\$4.00	\$0.00
Music on Hold	Offers Business Users an option to play customized media, such as music, announcements or advertising, while their customers are on hold. (note - business level feature associated with a DID and not a "seat")	\$3.00	\$0.00
Conference Bridge	Each Conference Bridge can accommodate up to 50 conference participants.	\$2.00	\$0.00
Standard Auto Attendant	Auto attendant containing multiple calendars (office hours/out-of-office hours) and a single tier call routing capability. (note - business level feature associated with a "business group" and not a "seat")	\$20.00	\$25.00
Premium Auto Attendant	Auto attendant that provides all the features of a Standard AA, with up to 150 menus, 10 different types of time periods, and other additional features.	\$35.00	\$25.00

Phones	Description	Monthly Price	Installation / One-Time Fee
Yealink			
T21P	2 SIP accounts, 132 x 64-pixel graphical LCD with backlight HD Voice: HD Codec, HD speaker, HD handset XML/LDAP Phonebook, 2xLAN ports, POE	\$3.00	\$9.95
T22P	3 SIP accounts, TI TITAN chipset HD Voice: HD codec, HD speaker, HD handset 3 Programmable keys, XML browser, hot-desking 132x64 graphic LCD, 2xLAN ports, POE	\$4.00	\$9.95
T23G	132x64-pixel graphical LCD with backlight, 2X LAN Ports (PoE), HD voice, wall mountable, 3 SIP accounts, Gigabit Ports	\$5.00	\$9.95
T42G	2.7" 192x64-pixel 4-level grayscale graphical LCD with backlight, Optima HD voice, Full-duplex speakerphone, Dual-port Gigabit Ethernet (Router & Switch), Integrated PoE, Up to 3 SIP accounts, 3-way conference, 6 multifunctional line keys, Up to 15 various features, Wall mountable	\$7.00	\$9.95
T46G	4.3" 480x272-pixel color display with backlight Optima HD voice, Full-duplex speakerphone, Dual-port Gigabit Ethernet (Router & Switch), Integrated PoE, 1xBuilt-in USB Bluetooth Up to 6 SIP accounts, 3-way conference, Wall mountable	\$8.00	\$9.95
T48G	7" 800 x 480-pixel color touch screen , Optima HDvoice, 2X Gigabit LAN Ports (PoE), 1X USB Port(Bluetooth), Up to 6 SIP accounts, 29 one touch DSS keys, Wall mountable	\$14.00	\$9.95
EXP40 Expansion Module	Rich visual experience with 160x320 graphic LCD 20 physical keys each with a dual-color LED 2 independent control keys are used for fast switch pages Stand with 2 adjustable angles, wall mountable	\$6.00	\$9.95
EXP39 Expansion Module	160x320 graphic LCD 20 physical keys each with a dual-color LED 20 additional keys through page switch. Supports BLF/BLA, speed dialing, call pickup, etc.	\$5.00	\$9.95
W52H DECT Wireless Handset	1.8" TFT color display with intuitive user interface, Full-duplex speakerphone, Handset upgrade via mini- USB Address book for up to 100 entries(store in the base), Elegant keypad design with illumination and keypad lock, 6 programmable keys	\$4.00	\$9.95
W52P DECT Base Station and Handset	Up to 4 simultaneous external calls, Expandable up to 5 DECT cordless handsets, Up to 5 VoIP accounts, integrated PoE (Class 1) 1.8" TFT color display with intuitive user interface	\$6.00	\$9.95
CP860 Conference Phone	10-feet and 360 degree voice pickup, 5-way conferencing support, USB call recording support, Optima HD voice, full duplex technology	\$25.00	\$9.95

Phones	Description	Monthly Price	Installation / One-Time Fee
Polycom			
IP 331	2 lines with up to 2 calls per line, Speaker Phone, Ethernet Connectivity - Two-port 10/100 Ethernet switch SoundPoint IP 331. Display Type - LCD graphical 102 x 33-pixel.	\$5.25	\$9.95
VVX 300	VVX 300 6-line Desktop Phone with HD Voice, POE, Two-port Ethernet switch (10/100 Base-TX across LAN and PC ports).	\$6.75	\$9.95
VVX 310	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice, POE, Two-port Ethernet switch (10/1000Base-TX across LAN and PC Ports).	\$7.00	\$9.95
VVX 400	VVX 400 12-line Desktop Phone with HD Voice, POE, Two-port Gigabit Ethernet switch (10/100Base-TX across LAN and PC Ports).	\$9.75	\$9.95
VVX 410	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice, POE, Two-port Gigabit Ethernet switch (10/1000Base-TX across LAN and PC Ports, 100Base-TX available).	\$10.00	\$9.95
VVX 500	VVX500 12-line Business Media Phone with HD Voice, POE, Two-port Gigabit Ethernet switch (10/100/1000Base-TX across LAN and PC ports).	\$14.00	\$9.95
VVX 600	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice, Two-port Gigabit Ethernet switch (10/100/1000Base TX across LAN and PC ports).	\$19.00	\$9.95
Soundstation IP 5000	SoundPoint IP 5000, POE and VQMon	\$23.00	\$9.95
Soundstation IP 6000	SoundStation IP 6000 Conference Phone - POE, with VQMon	\$32.00	\$9.95
Soundstation IP 7000	SoundStation IP 7000, POE and VQMon	\$47.00	\$9.95
VVX Expansion Module	Polycom Sidecar with 30 additional soft keys (Admin)	\$5.00	\$9.95
VVX Color Expansion Module	Polycom Sidecar with 30 additional soft keys (Admin)	\$11.00	\$9.95

Snom			
821 Wi-Fi PoE	12 line HD 10/100/1000 Wireless IP POE Phone (Admin)	\$14.00	\$9.95
M9R Wireless Phone with Base Station	DECT Base station with 4 line HD IP Wireless Phone	\$10.00	\$9.95
M9R Wireless Phone only	DECT 4 line HD IP Wireless Phone	\$6.00	\$9.95

Phone Accessories	Description	Purchase Price	Installation / One-Time Fee
Universal Power Supply	AC Power Supply for Polycom Phones	\$25.00	\$0.00
Universal Power Supply	AC Power Supply for Yealink Phones	\$25.00	\$0.00
Power Supply - Conference Phones	AC Power supply for Polycom Conference Phones	\$119.00	\$0.00
Power Supply - Conference Phones	AC Power supply for Yealink Conference Phones	\$119.00	\$0.00
Wall Mount for Polycom phones	Wall Mount for Polycom Phones	\$10.00	\$0.00
Wall Mount for Yealink phones	Wall Mount for Yealink Phones	\$8.00	\$0.00

Switches / Hardware	Description	Monthly Price	Installation / One-Time Fee
Adtran Netvanta 1234 24 Port	Rental does not include management of device.	\$20.00	\$50.00
Adtran Netvanta 1238 48 Port	Rental does not include management of device.	\$36.00	\$50.00
Adtran Netvanta 1234 24 Port POE	Rental does not include management of device.	\$24.00	\$50.00
Adtran Netvanta 1238 48 Port POE	Rental does not include management of device.	\$48.00	\$50.00
Adtran 1534P 24 Port GigE POE Switch	Rental does not include management of device.	\$65.00	\$50.00
Adtran 1638P 48Port GigE POE Switch	Rental does not include management of device.	\$165.00	\$50.00
Cisco SG300 8 Port GigE POE Switch	Rental does not include management of device.	\$15.00	\$50.00
Cisco WS-2960X 24 port GigE Switch	Rental does not include management of device.	\$195.00	\$50.00
Adtran Netvanta 4430	Rental does not include management of device.	\$125.00	\$50.00
Adtran Netvanta 908e	Rental does not include management of device.	\$75.00	\$50.00

Additional Services	Description	Monthly Price	Installation / One-Time Fee
DID Phone Numbers	DID Phone Number	\$0.20	\$0.00
DID Phone Numbers (Non-Verizon Providers)	DID numbers originating from a non-Verizon rate center.	\$5.00	\$5.00
Local/Regional Toll/LD Usage	Per minute rate for local, regional toll and domestic long distance usage that exceeds a purchased minute package.	\$.03/min	\$0.00
Toll Free Usage	Toll Free usage (interstate and intrastate)	\$.03/min	\$0.00
Voice Failover Service	Automatically fails over voice service from the primary Internet connection to a secondary Internet connection. Per location charge.	\$75	\$299.00
CAT 5/6 Cable Runs	CAT 5/6 Cable run	N/A	\$175 / run
CAT 5/6 Cable Runs - Plenum	CAT 5/6 Cable run using Plenum cable	N/A	\$225 / run
Customer Network Configuration	Hourly fee for Xtel providing professional services on customer or Xtel provided network hardware including switches, routers, etc.	N/A	\$150 / hour
MACD for HPBX	Charge for Xtel providing a Move, add, change, or delete to a customer's already installed Hosted PBX service. Charge per occurrence.	N/A	\$50.00
Configuration of Non-Xtel Provided Device	Configuration charge for a customer provided device associated with a Hosted PBX Extension License	N/A	\$9.95
No Trouble Found (NTF)	Service call charge for a No Trouble Found (NTF) resolution	N/A	\$250.00
Expedite Fee	Fee to expedite an installation.	N/A	\$500.00

Additional Services (continued)	Description	Monthly Price	Installation / One-Time Fee
PA System Integration	Hosted PBX integration with customer Public Address Systems	N/A	\$500.00
Site Visit	Per site installation charge for additional service being added to a customer's already installed Hosted PBX service.	N/A	\$250.00
Training - Webinar	One time initial webinar training for Hosted PBX Service	N/A	\$0.00
Training - Webinar (additional)	Any subsequent webinar training for Hosted PBX Service	N/A	\$250.00
Training - Onsite Training	Onsite Hosted PBX training. 1 business day, single location.	N/A	\$500.00
Redundant Power	Power back up for switches, phones, and/or other network devices	ICB	ICB

Managed WiFi	Description	Purchase Price	Installation / One-Time Fee
Ruckus R300 Access Point	ZoneFlex R300, dual band 802.11n Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE	\$250.00	\$100.00
Ruckus R500 Access Point	ZoneFlex R500 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support	\$369.00	\$100.00
Ruckus R600 Access Point	ZoneFlex R600 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support.	\$455.00	\$100.00
Ruckus R700 Access Point	ZoneFlex R700 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support.	\$568.00	\$100.00
Ruckus R710 Access Point	ZoneFlex R710 dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support.	\$925.00	\$100.00
WiFi AP Management License	License and support for an AP to access Xtel's Hosted WiFi Controller stored in Xtel's Data Center. Charge is per seat per month.	\$12.00	\$0.00
WiFi Site Survey	Access Point coverage map. One survey per location. Heat Map included. Fee is credited if customer procures this solution.	N/A	\$1,500.00
WiFi Certification	Post Installation Certification of Network Coverage upon completion of installation	N/A	\$1,250.00

Bandwidth	Access to Power Hosted PBX	Monthly Price	Installation / One-Time Fee
1 - DS-1	1.544 Mbps - Voice Only (18 Simultaneous Call Paths)	\$ 250.00	\$ 399.00
2 - DS-1	(N X T-1) 3 Mbps - Voice Only (36 Simultaneous Call Paths)	\$ 500.00	\$ 798.00
3 - DS-1	(N X T-1) 4.5 Mbps - Voice Only (54 Simultaneous Call Paths)	\$ 750.00	\$ 1,197.00
4 - DS-1	(N X T-1) 6 Mbps - Voice Only (72 Simultaneous Call Paths)	\$ 1,000.00	\$ 1,596.00
Dedicated Internet Access	Access bandwidth options ranging from 10 Mbps to 10 Gig	ICB	ICB

Hosted PBX Licenses	Description	Monthly Price	Installation / One-Time Fee
Basic Extension with 250 Minutes	An Extension license seat for Xtel's HPBX platform that provides dial tone, outbound/inbound calling, and several call features. Features include e911, 3 and 4 digit dialing, Caller ID, Call Park, Call Waiting, Call Transfer, Groups, Speed Dialing, SLA, Three-Way Calling, and access to an Administrator web portal. 250 Domestic Minutes included. Unused minutes can be utilized by other extensions within the same Business Group (PBX) within the School District.	\$4.00	\$0.00
Basic Extension with Unlimited Usage	A Basic Extension with Unlimited Local, Regional Toll and Domestic Long Distance usage.	\$7.00	\$0.00
Accession Softphone (Mobile)	Soft phone for Android and Apple devices. Features include: >> Visual voicemail and call history log >> Instant messaging and presence >> Contact integration and management >> Call jump - move an active call from one device to the next >> In call features such as hold, park, and transfer >> Call manager - forwarding, do not disturb >> Switch to cellular network if low data signal	\$8.00	\$0.00
Accession Softphone (PC or Mac)	Softphone for Windows and OS X environments. Features include: >> Instant messaging and presence >> Outlook Integration (including calendar integration) >> Click to dial >> CRM integration (auto lookup of callers) >> Contact integration and management >> Call jump - move an active call from one device to the next >> In call features such as hold, park, and transfer	\$8.00	\$0.00
Integrated ACD (iACD) Basic	Automatic Call Distribution and Call Queue functionality	\$7.00	\$0.00
Integrated ACD (iACD) Premium	Same as Basic iACD, with agent states, disposition codes, and Monitor/Whisper/Barge-in for Business Group Administrator	\$15.00	\$0.00

Additional Feature Licenses	Description	Monthly Price	Installation / One-Time Fee
Voicemail	Business grade voicemail service	\$2.00	\$0.00
Voicemail and eFax	Voicemail with eFax for unlimited incoming faxes	\$5.00	\$0.00
Commportal Dashboard	Commportal is a web portal for users to configure services, see calling activity, and retrieve voicemails. It includes the following capabilities: >> Contact management - import and manage your base of contacts >> Set up distinctive rings, call forwarding, sim ring, etc, via Call Manager >> Click to dial any phone number in the portal >> View call activity - received, missed, duration, etc >> Voicemail - listen to messages, configure greetings, configure email notification >> Manage hunt group membership >> Desk phone customization - GUI to customize desk phone buttons	\$2.00	\$0.00
Business Call Manager	Provides more sophisticated way to process incoming calls based on time of day, day of week, and on who is calling. Actions include forward, reject, simring, find-me/follow-me, and caller challenge (caller must state their name if anonymous).	\$4.00	\$0.00
Music on Hold	Offers Business Users an option to play customized media, such as music, announcements or advertising, while their customers are on hold. (note - business level feature associated with a DID and not a "seat")	\$3.00	\$0.00
Conference Bridge	Each Conference Bridge can accommodate up to 50 conference participants.	\$2.00	\$0.00
Standard Auto Attendant	Auto attendant containing multiple calendars (office hours/out-of-office hours) and a single tier call routing capability. (note - business level feature associated with a "business group" and not a "seat")	\$20.00	\$25.00
Premium Auto Attendant	Auto attendant that provides all the features of a Standard AA, with up to 150 menus, 10 different types of time periods, and other additional features.	\$35.00	\$25.00

Phones	Description	Purchase Price	Installation / One-Time Fee
Yealink			
T21P	2 SIP accounts, 132 x 64-pixel graphical LCD with backlight HD Voice: HD Codec, HD speaker, HD handset XML/LDAP Phonebook, 2xLAN ports, POE	\$53.75	\$9.95
T22P	3 SIP accounts, TI TITAN chipset HD Voice: HD codec, HD speaker, HD handset 3 Programmable keys, XML browser, hot-desking 132x64 graphic LCD, 2xLAN ports, POE	\$71.25	\$9.95
T23G	132x64-pixel graphical LCD with backlight, 2X LAN Ports (PoE), HD voice, wall mountable, 3 SIP accounts, Gigabit Ports	\$81.25	\$9.95
T42G	2.7" 192x64-pixel 4-level grayscale graphical LCD with backlight, Optima HD voice, Full-duplex speakerphone, Dual-port Gigabit Ethernet (Router & Switch), Integrated PoE, Up to 3 SIP accounts, 3-way conference, 6 multifunctional line keys, Up to 15 various features, Wall mountable	\$116.25	\$9.95
T46G	4.3" 480x272-pixel color display with backlight Optima HD voice, Full-duplex speakerphone, Dual-port Gigabit Ethernet (Router & Switch), Integrated PoE, 1xBuilt-in USB Bluetooth Up to 6 SIP accounts, 3-way conference, Wall mountable	\$171.25	\$9.95
T48G	7" 800 x 480-pixel color touch screen , Optima HDvoice,2X Gigabit LAN Ports (PoE), 1X USB Port(Bluetooth),Up to 6 SIP accounts, 29 one touch DSS keys, Wall mountable	\$225.00	\$9.95
EXP40 Expansion Module	Rich visual experience with 160x320 graphic LCD 20 physical keys each with a dual-color LED 2 independent control keys are used for fast switch pages Stand with 2 adjustable angles, wall mountable	\$91.00	\$9.95
EXP39 Expansion Module	160x320 graphic LCD 20 physical keys each with a dual-color LED 20 additional keys through page switch. Supports BLF/BLA,speed dialing, call pickup,etc.	\$75.00	\$9.95
W52H DECT Wireless Handset	1.8" TFT color display with intuitive user interface, Full-duplex speakerphone, Handset upgrade via mini- USB Address book for up to 100 entries(store in the base),Elegant keypad design with illumination and keypad lock,6 programmable keys	\$81.25	\$9.95
W52P DECT Base Station and Handset	Up to 4 simultaneous external calls, Expandable up to 5 DECT cordless handsets, Up to 5 VoIP accounts, integrated PoE (Class 1) 1.8" TFT color display with intuitive user interface	\$137.50	\$9.95
CP860 Conference Phone	10-feet and 360 degree voice pickup, 5-way conferencing support, USB call recording support, Optima HD voice, full duplex technology	\$499.00	\$9.95

Phones	Description	Purchase Price	Installation / One-Time Fee
Polycom			
IP 331	2 lines with up to 2 calls per line, Speaker Phone, Ethernet Connectivity - Two-port 10/100 Ethernet switch SoundPoint IP 331. Display Type - LCD graphical 102 x 33-pixel.	\$105.00	\$9.95
VVX 300	VVX 300 6-line Desktop Phone with HD Voice, POE, Two-port Ethernet switch (10/100 Base-TX across LAN and PC ports).	\$125.00	\$9.95
VVX 310	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice, POE, Two-port Ethernet switch (10/1000Base-TX across LAN and PC Ports).	\$157.00	\$9.95
VVX 400	VVX 400 12-line Desktop Phone with HD Voice, POE, Two-port Gigabit Ethernet switch (10/1000Base-TX across LAN and PC Ports).	\$182.00	\$9.95
VVX 410	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice, POE, Two-port Gigabit Ethernet switch (10/1000Base-TX across LAN and PC Ports, 100Base-TX available).	\$212.00	\$9.95
VVX 500	VVX500 12-line Business Media Phone with HD Voice, POE, Two-port Gigabit Ethernet switch (10/100/1000Base-TX across LAN and PC ports).	\$265.00	\$9.95
VVX 600	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice, Two-port Gigabit Ethernet switch (10/100/1000Base-TX across LAN and PC ports).	\$335.00	\$9.95
Sound station IP 5000	SoundPoint IP 5000, POE and VQMon	\$420.00	\$9.95
Soundstation IP 6000	SoundStation IP 6000 Conference Phone - POE, with VQMon	\$655.00	\$9.95
Soundstation IP 7000	SoundStation IP 7000, POE and VQMon	\$942.00	\$9.95
VVX Expansion Module	Polycom Sidecar with 30 additional soft keys (Admin)	\$100.00	\$9.95
VVX Color Expansion Module	Polycom Sidecar with 30 additional soft keys (Admin)	\$215.00	\$9.95

Snom			
821 Wi-Fi PoE	12 line HD 10/100/1000 Wireless IP POE Phone (Admin)	\$244.00	\$9.95
M9R Wireless Phone with Base Station	DECT Base station with 4 line HD IP Wireless Phone	\$169.00	\$9.95
M9R Wireless Phone only	DECT 4 line HD IP Wireless Phone	\$89.00	\$9.95

Phone Accessories	Description	Purchase Price	Installation / One-Time Fee
Universal Power Supply	AC Power Supply for Polycom Phones	\$25.00	\$0.00
Universal Power Supply	AC Power Supply for Yealink Phones	\$25.00	\$0.00
Power Supply - Conference Phones	AC Power supply for Polycom Conference Phones	\$119.00	\$0.00
Power Supply - Conference Phones	AC Power supply for Yealink Conference Phones	\$119.00	\$0.00
Wall Mount for Polycom phones	Wall Mount for Polycom Phones	\$10.00	\$0.00
Wall Mount for Yealink phones	Wall Mount for Yealink Phones	\$8.00	\$0.00

Switches / Hardware	Description	Purchase Price	Installation / One-Time Fee
Adtran Netvanta 1234 24 Port	Purchase does not include management of device	\$384.00	\$50.00
Adtran Netvanta 1238 48 Port	Purchase does not include management of device	\$639.00	\$50.00
Adtran Netvanta 1234 24 Port POE	Purchase does not include management of device	\$923.00	\$50.00
Adtran Netvanta 1238 48 Port POE	Purchase does not include management of device	\$1,406.00	\$50.00
Adtran 1534P 24 Port GigE POE Switch	Purchase does not include management of device	\$1,488.00	\$50.00
Adtran 1638P 48Port GigE POE Switch	Purchase does not include management of device	\$3,575.00	\$50.00
Adtran SG300 8 Port GigE POE Switch	Purchase does not include management of device	\$280.00	\$50.00
Cisco WS-2960X 24 port GigE Switch	Purchase does not include management of device	\$3,673.00	\$50.00
Adtran Netvanta 4430	Purchase does not include management of device	\$1,894.00	\$50.00
Adtran Netvanta 908e	Purchase does not include management of device	\$1,711.00	\$50.00

Additional Services	Description	Monthly Price	Installation / One-Time Fee
DID Phone Numbers	DID Phone Number	\$0.20	\$0.00
DID Phone Numbers (Non-Verizon Providers)	DID numbers originating from a non-Verizon rate center.	\$5.00	\$5.00
Local/Regional Toll/LD Usage	Per minute rate for local, regional toll and domestic long distance usage that exceeds a purchased minute package.	\$.03/min	\$0.00
Toll Free Usage	Toll Free usage (interstate and intrastate)	\$.03/min	\$0.00
Voice Failover Service	Automatically fails over voice service from the primary Internet connection to a secondary Internet connection. Per location charge.	\$75.00	\$299.00
CAT 5/6 Cable Runs	CAT 5/6 Cable run	N/A	\$175 / run
CAT 5/6 Cable Runs - Plenum	CAT 5/6 Cable run using Plenum cable	N/A	\$225 / run
Customer Network Configuration	Hourly fee for Xtel providing professional services on customer or Xtel provided network hardware including switches, routers, etc.	N/A	\$150 / hour
MACD for HPBX	Charge for Xtel providing a Move, add, change, or delete to a customer's already installed Hosted PBX service. Charge per occurrence.	N/A	\$50.00
Configuration of Non-Xtel Provided Device	Configuration charge for a customer provided device associated with a Hosted PBX Extension License	N/A	\$9.95
No Trouble Found (NTF)	Service call charge for a No Trouble Found (NTF) resolution	N/A	\$250.00
Expedite Fee	Fee to expedite an installation.	N/A	\$500.00

Additional Services (continued)	Description	Monthly Price	Installation / One-Time Fee
PA System Integration	Hosted PBX integration with customer Public Address Systems	N/A	\$500.00
Site Visit	Per site installation charge for additional service being added to a customer's already installed Hosted PBX service.	N/A	\$250.00
Training - Webinar	One time initial webinar training for Hosted PBX Service	N/A	\$0.00
Training - Webinar (additional)	Any subsequent webinar training for Hosted PBX Service	N/A	\$250.00
Training - Onsite Training	Onsite Hosted PBX training. 1 business day, single location.	N/A	\$500.00
Redundant Power	Power back up for switches, phones, and/or other network devices	N/A	ICB

Managed WiFi	Description	Purchase Price	Installation / One-Time Fee
Ruckus R300 Access Point	ZoneFlex R300, dual band 802.11n Indoor Access Point, BeamFlex, 2x2:2, 1-Port, PoE	\$250.00	\$100.00
Ruckus R500 Access Point	ZoneFlex R500 dual-band 802.11abgn/ac Wireless Access Point, 2x2:2 streams, BeamFlex+, dual ports, 802.3af PoE support	\$369.00	\$100.00
Ruckus R600 Access Point	ZoneFlex R600 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support.	\$455.00	\$100.00
Ruckus R700 Access Point	ZoneFlex R700 dual-band 802.11abgn/ac Wireless Access Point, 3x3:3 streams, BeamFlex+, dual ports, 802.3af PoE support.	\$568.00	\$100.00
Ruckus R710 Access Point	ZoneFlex R710 dual-band 802.11abgn/ac Wireless Access Point, 4x4:4 streams, MU-MIMO, BeamFlex+, dual ports, 802.3af/at PoE support.	\$925.00	\$100.00
WiFi Site Survey	Access Point coverage map. One survey per location. Heat Map included. Fee is credited if customer procures this solution.	N/A	\$1,500.00
WiFi Certification	Post Installation Certification of Network Coverage upon completion of installation	N/A	\$1,250.00

Bandwidth	Access to Power Hosted PBX	Monthly Price	Installation / One-Time Fee
1 - DS-1	1.544 Mbps - Voice Only (18 Simultaneous Call Paths)	\$250.00	\$399.00
2 - DS-1	(N X T-1) 3 Mbps - Voice Only (36 Simultaneous Call Paths)	\$500.00	\$798.00
3 - DS-1	(N X T-1) 4.5 Mbps - Voice Only (54 Simultaneous Call Paths)	\$750.00	\$1,197.00
4 - DS-1	(N X T-1) 6 Mbps - Voice Only (72 Simultaneous Call Paths)	\$1,000.00	\$1,596.00
Dedicated Internet Access	Access bandwidth options ranging from 10 Mbps to 10 Gig	ICB	ICB