

**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCCPS
PURCHASE AND INSTALLATION OF AIREDALE HVAC SYSTEMS #ESCNJ 18/19-07**

**BID TERM: 8/28/18 – 8/27/20; extended to 8/27/2021; extended to 8/27/2022
(with extensions as permitted by law)**

4 Bid Packages Requested

1 Bid Package Received

That the Representative Assembly approve the award of the Purchase and Installation of Airedale HVAC Systems Bid #ESCNJ 18/19-07 to **Midcoast Mechanical, Inc.**, 6 Columbia Road, Neptune, New Jersey 07753, as follows:

Midcoast Mechanical, Inc. pricing applies to ALL COUNTIES.

Shipping and Handling is included in all pricing.

Airedale HVAC Units – Year 2 (8/28/19 – 8/27/20); extended through 8/27/2022		
1.	Airedale 2 Ton Classmate HW Unit Heating Package with standard job accessories options.	\$15,381.60
2.	Airedale 3 Ton Classmate HW Unit Heating Package with standard job accessories options.	\$15,912.00
3.	Airedale 4 Ton Classmate HW Unit Heating Package with standard job accessories options.	\$16,972.80
4.	Airedale 5 Ton Classmate HW Unit Heating Package with standard job accessories options.	\$18,139.68
5.	Airedale 2 Ton Classmate HP Unit with 1 kW Electric (1 stage) and standard job accessories options.	\$15,912.00
6.	Airedale 3 Ton Classmate HP Unit with 7.5 kW Electric (1 stage) and standard job accessories options.	\$16,442.40
7.	Airedale 4 Ton Classmate HP Unit with 15 kW Electric (2 stage) and standard job accessories options.	\$17,582.76
8.	Airedale 5 Ton Classmate HP Unit with 22 kW Electric (3 stage) and standard job accessories options.	\$18,643.56

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Accessories pricing applies to ALL COUNTIES.

Accessories	
Supply Voltage (SV)	
Below Voltages Included in Base Unit Price – Ordering Agency Will Confirm Voltage on Purchase Order	
208/60/1	
230/60/1	
208/60/3	
230/60/3	
277/60/1	
460/60/3	
575/60/3	
Control (C)	
Modine Control System	Included in Base
Factory Installed Free Issue	Add to Base \$318.24
By Others – Field Installed	Deduct from Base \$318.24
Ventilation Configuration (VC)	
Economizer with OA Damper	Included in Base
Energy Recovery Ventilator with OA Damper	Add \$2,121.60 to Base Unit
Energy Recovery Ventilator with OA & RA Damper & Economizer	Add \$2,705.04 to Base Unit
Filtration (F)	
MERV 8	Included in Base
MERV 11	Add \$106.08 to Base Unit
MERV 13	Add \$212.16 to Base Unit
MERV 16	Add \$318.24 to Base Unit
Case Construction (CC)	
20Ga (Standard)	Included in Base
Study Package (Additional Sound Insulation)	Add \$1,060.80 to Base Unit
Door Mounted Stat (DS)	
Horizontal Stat (Remote Stat is Standard)	Add \$159.12 to Base Unit
Door Mounted Other (DO)	
Co2	Add \$344.76 to Base Unit
Occupancy Sensor	Add \$344.76 to Base Unit
Dehumidification (D)	
None	
Hot Gas Re-Heat Coil	Add \$848.64 to Base Unit
Heating Option (HO)	
None	
7.5 kW (1-stage) Standard in Base 2 & 3 Ton Units	Deduct \$159.12 from Base Unit
15 kW (2-stage) Standard in Base 4 & 5 Ton Units	Deduct \$265.20 from Base Unit
Options	
Free Blow Discharge Plenum	\$424.32
Side Trim	\$53.04
38" Duct Shroud	\$53.04
Custom Color/Paint	\$53.04
Condensate Pump	\$132.60
Wall Sleeve	\$265.20
Louver	\$636.48
Hand Held Module	\$318.24

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Parts % Mark-up Over Cost of Parts pricing applies to ALL COUNTIES.

Year 2 (8/28/19 – 8/27/20); extended through 8/27/2022

% Mark-up over Cost of Parts	Parts - % over cost charged
Midcoast Mechanical, Inc.	17%

Cost for Performance Bond

Year 2 (8/28/19 – 8/27/20); extended through 8/27/2022

Cost for Performance Bond	Cost per \$1,000 (\$/\$1K)
Midcoast Mechanical, Inc.	\$10.00/\$1,000

MIDCOAST MECHANICAL, INC. INSTALLATION RATES

Midcoast Mechanical, Inc. Installation Rates applies to the following NJ Counties:
(Essex, Hunterdon, Mercer, Middlesex, Monmouth, Ocean and Warren Counties **ONLY**)

COUNTY	JOURNEYMAN	APPRENTICE	FOREMAN
ESSEX	\$155.00	\$125.00	\$170.00
HUNTERDON	\$155.00	\$125.00	\$170.00
MERCER	\$155.00	\$125.00	\$170.00
MIDDLESEX	\$155.00	\$125.00	\$170.00
MONMOUTH	\$150.00	\$121.00	\$163.00
OCEAN	\$150.00	\$121.00	\$163.00
UNION	\$155.00	\$125.00	\$170.00
WARREN	\$155.00	\$125.00	\$170.00