

| KUBOTA - Awarded to Harter Equipment , Inc. | PRICE LIST NAME & DATE | EQUIPMENT & OPTIONS DISCOUNT % | REPAIR PARTS DISCOUNT % | HOURLY LABOR RATE FOR REPAIR, INSTALLATION OF ACCESSORIES & ATTACHMENTS |
|---|--|--------------------------------|-------------------------|---|
| <i>Servicing Burlington County</i> | | | | |
| COMPACT TRACK LOADERS | Kubota Compact Track Loaders Wholegoods Price List 5-30-18 | 27.00% | 15.00% | \$75.00 |
| | | | | |
| SKID STEERS | Kubota Skid Steer Loaders Wholegoods Price List 5-2-18 | 27.00% | 15.00% | \$75.00 |
| | | | | |
| K SERIES COMPACT EXCAVATORS | Kubota Section 15 K and U Series Excavators Wholegoods Price List 11-13-18 | 27.00% | 15.00% | \$75.00 |
| | | | | |
| U SERIES COMPACT EXCAVATORS | Kubota Section 15 K and U Series Excavators Wholegoods Price List 11-13-18 | 27.00% | 15.00% | \$75.00 |
| | | | | |
| R SERIES COMPACT WHEEL LOADERS | Kubota Wholegoods Wheel Loaders Price List 12-3-18 | 27.00% | 15.00% | \$75.00 |
| | | | | |
| PARTS FOR ABOVE CATEGORIES | Kubota Parts Price List 11-18 | 0.00% | 15.00% | |
| | | | | |

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|--|---|--------------------------------------|----------------------------|---|
| <i>Servicing Ocean County</i> | | | | |
| COMPACT TRACK LOADERS | Kubota Compact Track Loaders Wholegoods Price List 5-30-18 | 27.00% | 15.00% | \$75.00 |
| SKID STEERS | Kubota Skid Steer Loaders Wholegoods Price List 5-2-18 | 27.00% | 15.00% | \$75.00 |
| LANDSCAPE TRACTOR LOADER BACKHOE | Kubota Loader Landscaper Series Wholegoods Price List 6-8-18 | 23.00% | 15.00% | \$75.00 |
| K SERIES COMPACT EXCAVATORS | Kubota Section 15 K and U Series Excavators Wholegoods Price List 11-13-18 | 27.00% | 15.00% | \$75.00 |
| U SERIES COMPACT EXCAVATORS | Kubota Section 15 K and U Series Excavators Wholegoods Price List 11-13-18 | 27.00% | 15.00% | \$75.00 |
| R SERIES COMPACT WHEEL LOADERS | Kubota Wholegoods Wheel Loaders Price List 12-3-18 | 27.00% | 15.00% | \$75.00 |
| PARTS FOT THESE CATEGORIES | Kubota Parts Price List 11-18 | 0.00% | 15.00% | |

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|--|---|--------------------------------------|----------------------------|---|
| <i>Servicing these counties: Bergen, Burlington, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, Union and Warren</i> | | | | |
| M SERIES TRACTORS | Kubota M Series Wholegoods Pricing 12-18-18 | 20.50% | 15.00% | \$75.00 |
| PARTS FOR THESE CATEGORIES | Kubota Parts Price List 11-18 | 0.00% | 15.00% | \$0.00 |