

C. PRICE

For each component offered, present valid pricing for the required term.

ESCNJ expects that each provider will offer co-op discounts from retail pricing. Our objective is to provide the best pricing in New Jersey for the components offered by responding providers.

If pricing is proposed as a package deal, detail what is included.

If pricing is based on hourly rates, be clear about the quantity and type of labor required to perform the work in question. If required, present a matrix of tasks and hours to complete various tasks.

Providers are encouraged to offer bundled services as part of a better deal, but providers also **MUST** allow for the separate purchase of each category, gear or indicator listed below.

Pricing must identify and include any additional taxes and fees, surcharges or additional costs. Identify any non-recurring fees or additional expenses. In other words, pricing must be all inclusive. Acknowledge and verify.

Present pricing for solutions, services and software as applicable:

III. INDICATORS OF FUTURE READINESS SERVICES, SOLUTIONS AND SOFTWARE: GENERAL

Odysseyware offers a bundled solution for New Jersey schools that satisfies multiple “gears” of the Future Ready Schools framework simultaneously. This is explained throughout our narrative response. In the interest of simplicity, Odysseyware provides the following pricing for the solutions and services described within this proposal:

B. EDUCATION AND CLASSROOM PRACTICE: ASSISTANCE

1. CURRICULUM, INSTRUCTION AND ASSESSMENT: SERVICES, SOLUTIONS AND SOFTWARE
2. PERSONALIZED PROFESSIONAL LEARNING: SERVICES, SOLUTIONS AND SOFTWARE
3. USE OF SPACE AND TIME: SERVICES, SOLUTIONS AND SOFTWARE

FULL ODYSSEYWARE COURSE LIBRARY

Districts have access to all Odysseyware courses, including core, elective, CTE, AP, and Test Prep. License options include per student and concurrent licenses, in which an estimated four students can use the same license.

SOLUTION	TYPE OF LICENSE	COST PER LICENSE
K-12 Full Course Library	Per student	\$100
K-12 Full Course Library	Concurrent	\$375
K-8 Full Course Library	Concurrent	\$200

CLASSPACE

ClassPace provides supplemental, digital curriculum for grades 3-12 in math, language arts, science, and social studies. ClassPace is designed to allow teachers to differentiate instruction in blended learning environments, providing a robust library of standards-aligned digital lessons and projects. ClassPace licenses are sold on a per site/building basis.

SOLUTION	TYPE OF LICENSE	COST PER LICENSE
ClassPace <500 Students	Per Site/Building	\$3,000
ClassPace 501-1,000 Students	Per Site/Building	\$4,000
ClassPace 1,000+ Students	Per Site/Building	\$5,000

ODYSSEYWARE ACADEMY

Odysseyware Academy is a fully accredited online distance learning academy for grades 3-12. Flexible and convenient, Odysseyware Academy offers a personalized alternative education for students, who are taught by Odysseyware, state-certified teachers. Odysseyware Academy licenses may be purchased per course per student per semester.

SOLUTION	TYPE OF LICENSE	COST PER LICENSE
Odysseyware Academy	Per Course Per Student Per Semester	\$220

BASE EDUCATION

BASE Education is an online SEL program addressing the emotional needs of students. The program is engaging and empowers counselors and administrators to effectively follow-up with students struggling with emotional issues. BASE Education licenses are sold on a per student basis.

SOLUTION	TYPE OF LICENSE	COST PER LICENSE
BASE Education	Per Student	\$11

PROFESSIONAL LEARNING SERVICES

Professional learning services is often the key to a successful implementation. Based on meetings between district personnel and Odysseyware implementation specialists, Odysseyware will create a detailed implementation plan—covering training, follow-ups, and reviews—customized to the needs of the district. Professional learning services may be delivered onsite or online via webinar.

SOLUTION	TYPE	COST
Onsite Visit	Per Day	\$2,500
Webinar	Per Hour	\$250