

# Price proposal

Renaissance has included the pricing for the Star 360 Assessments, myON Reader, myON News, and Professional Development. Current customer renewals are subject to annual student subscription and hosting fees. Please contact Renaissance for a detailed quotation.

Please note the following clarifications:

- Pricing is based on a start date of February 21, 2019 and will continue through the February 22, 2020 with the option of annual renewals for up to 2 additional 1-year terms. Prices are subject to change thereafter.
- Renaissance will remit quarterly to the ESCNJ on administrative fee equal to three percent (3%) of all amounts paid by public entities to Renaissance pursuant to the resulting contract. Renaissance will send ESCNJ a quarterly report detailing all amounts paid by public entities under the contract. The three percent (3%) administrative fee will be included in Renaissance's percentage and will not be billed as a separate item to any participating public entity.
- Star 360 First-time purchase fees will be waived with the purchase of the recommended Professional Development plan that includes one custom on-site day priced at \$2,900.00 and Implementation and Data Coaching priced at \$850.00 per school.

## Renaissance web-based software

Table 1. Assessment and learning platform pricing.

Item	Year 1 cost	Year 2 cost	Comments
Star 360 – pricing for solutions in the following sections:			
<ul style="list-style-type: none"> <li>• B.80</li> <li>• B.1.b.89</li> <li>• B.1.d.95</li> <li>• B.2.a.110</li> <li>• B.3.128</li> </ul>			
First-time purchase	\$1,599.00	\$0.00	One-time per-school fee for first-time users. This fee will be waived with the purchase of one custom on-site day and Implementation and Data Coaching.
Annual student subscription fees*	\$1,360.00	\$1,360.00	Includes access for up to 100 students. Additional subscriptions are \$13.60 per student.

Table 2. Digital reading solutions pricing.

Item	Year 1 cost	Year 2 cost	Comments
myON Reader – pricing for solutions in the following sections:			
<ul style="list-style-type: none"> <li>• B.80</li> <li>• B.1.83</li> <li>• B.1.86</li> <li>• B.1.d.95</li> <li>• B.1.e.98</li> <li>• B.1.g.104</li> <li>• B.3.128</li> </ul>			
myON Reader annual license	\$6,950.00	\$6,950.00	A digital library of enhanced reading content for Pre-K – Grade 12. Additional District-based level volume discounts may apply.
myON News - pricing for solutions in the following sections:			
<ul style="list-style-type: none"> <li>• B.80</li> <li>• B.1.83</li> <li>• B.1.a.86</li> <li>• B.1.c.92</li> <li>• B.1.d.95</li> <li>• B.1.e.98</li> <li>• B.1.g.104</li> <li>• B.3.128</li> </ul>			
myON News annual license	\$2,995.00	\$2,995.00	Daily news articles written just for K-8 students. Additional District-based level volume discounts may apply.

Table 3. Optional digital reading add-on Publishers pricing.

Add-on Elementary Publishers (1-year license)	Titles	Annual Cost
Abrams Elementary	40	\$400.00
Arbordale Publishing	214	\$820.00
Arte Publico: Spanish Elementary	28	\$195.00
August House: Little Folk	31	\$155.00
August House: Story Cove	22	\$110.00
August House: Upper Elementary	32	\$160.00
Bellwether Books: K-3	130	\$975.00
Bellwether Books: Exploring Countries	40	\$300.00
Boyd's Mills Press: Upper Elementary	18	\$170.00
Bramble	30	\$135.00

Candlewick Press: Upper Elementary	31	\$310.00
Cantata Learning	220	\$880.00
Charlesbridge: Picture Books	16	\$120.00
Dawn Publications	52	\$348.00
Disney	114	\$970.00
DK Readers	100	\$399.00
DK: Reference (Elementary)	35	\$348.00
Flowerpot Bible Stories	21	\$105.00
Flowerpot Early Learning	196	\$850.00
Flowerpot Early Learning Spanish	53	\$207.00
Flowerpot World of Wonder	28	\$140.00
Highlights Elementary	247	\$550.00
Highlights High Five (Pre-K)	237	\$525.00
HMH Picture Books – Curious George	15	\$165.00
HMH Middle Readers (Grades 3-7)	13	\$143.00
Homer Learning (Spakaboos)	105	\$499.00
JUMP! (Bullfrog Books)	60	\$349.00
JUMP! (POGO)	30	\$299.00
Kindermusik	88	\$499.00
Little, Brown (Matt Christopher Sports)	38	\$228.00
Little, Brown Picture Books	17	\$217.00
Little Tiger	23	\$115.00
Meadowbrook Press	47	\$425.00
Mikaya Press	12	\$120.00
National Geographic (Pre-K)	56	\$375.00
National Geographic (Upper Elementary)	16	\$500.00
National Geographic Readers	98	\$588.00
Open Road Media: Elementary	40	\$340.00
Open Road Media: Upper Elementary – No Audio	61	\$518.50
Orca Picture Books	25	\$156.25
Oxford University Press: Elementary	92	\$460.00
Oxford University Press: Dominoes for Grades 4-7	44	\$220.00
Palm Publishing	70	\$350.00
Red Lemon Press	69	\$276.00

Rourke Elementary	132	\$755.00
Santillana Elementary	149	\$1,166.00
Santillana Upper Elementary	60	\$684.00
Sourcebook Elementary Picture Books	23	\$285.00
Sourcebook Upper Elementary Grades 4-7	67	\$605.00
Star Bright	60	\$438.00
Stan Lee's Kids Universe	6	\$72.00
Teacher Created Materials	80	\$719.20
Warner Brothers: Spanish	214	\$856.00
Warner Brothers: Elementary	179	\$716.00
<b>Add-on Middle/High School Publishers (1-year license)</b>	<b>Titles</b>	<b>Annual Cost</b>
ABDO	166	\$1,660.00
Abrams: Middle School	80	\$800.00
Arte Publico: English Grades 7-12	24	\$240.00
Arte Publico: Spanish Grades 7-12	32	\$225.00
August House: MS/HS	52	\$260.00
Bellweather: Differentiated Hi-Lo	140	\$999.00
Black Rabbit Books	56	\$672.00
Black Rabbit Books: Bolt Hi-Lo	145	\$2,128.00
Boyd's Mills Press: MS/HS	13	\$120.00
Britannica: HS Literature	34	\$340.00
Britannica: HS Social Studies	61	\$610.00
Britannica: HS STEM	67	\$670.00
Britannica: MS People & Places	45	\$360.00
Britannica: MS STEM	48	\$384.00
Britannica: Science Encyclopedia (English & Spanish)	38	\$304.00
Candlewick Press: MS/HS	19	\$190.00
Charlesbridge Middle School	12	\$90.00
Cricket Cobblestone	79	\$220.00
Cricket Odyssey	59	\$165.00
DK Eyewitness Books	100	\$900.00
DK MS/HS Reference	26	\$281.50
High Noon	30	\$149.70
HMH Award Winners	10	\$130.00

HMH Cliffs Notes	58	\$319.00
HMH MS/HS	10	\$132.00
Hothouse Mage Hunters	5	\$37.50
Lerner Middle School	40	\$308.00
Lerner Hi-Lo	35	\$287.00
Lerner High School	44	\$325.00
Little, Brown High School	24	\$224.00
Little, Brown (James Patterson)	10	\$121.00
Little, Brown Middle School	48	\$448.00
Mason Crest High School	172	\$2,064.00
Mason Crest STEAM for High School	55	\$660.00
Mason Crest: HS Science	70	\$840.00
Mason Crest: HS Careers	47	\$564.00
Mason Crest: HS Social Studies	55	\$770.00
Mason Crest Middle School	100	\$1,200.00
Mason Crest MS Science	46	\$552.00
National Geographic: Middle School	45	\$750.00
Native Voices	13	\$129.35
Open Road Media: MS/HS	29	\$348.00
Orca Hi-Lo (includes audio)	24	\$165.00
Orca Middle School	75	\$450.00
Orca High School	80	\$540.00
Oxford University Press: Bookworms Collection	147	\$994.50
Reference Point: Careers	17	\$170.00
Reference Point: Digital Issues	44	\$450.00
Reference Point: History	38	\$380.00
Reference Point: Research & Science	44	\$440.00
Reference Point: Unsolved Mysteries	43	\$430.00
Rourke Middle School	138	\$840.00
Saddleback Books (with audio)	179	\$1,163.00
Saddleback Books (no audio)	272	\$1,632.00
Saddleback ELL/Newcomers	48	\$600.00
Saddleback TERL	152	\$1,800.00
Scobre: Differentiated Texts	55	\$650.00

Score: MVP	24	\$385.00
Sourcebooks High School	70	\$676.00
Sourcebooks Middle School	58	\$485.00
Tyndale House	10	\$80.00
Youth Communication	113	\$339.00
Zest Books	32	\$330.00

## Renaissance technical services

Table 4. Renaissance technical services.

Technical service	Year 1 Cost	Year 2 Cost
Renaissance data integration service – optional add on service		
Data integration fee, level 1 (0–2,000 students)	\$2,800.00	\$1,250.00
Data integration fee, level 2 (2,001–4,000)	\$4,800.00	\$1,800.00
Data integration fee, level 3 (4,0001–8,000 students)	\$6,500.00	\$2,800.00
Data integration fee, level 4 (8,001–20,000 students)	\$8,500.00	\$3,500.00
Data integration fee, level 5 (20,000-plus students)	\$9,500.00	\$4,500.00
Renaissance web hosting service		
Annual per-school hosting fee (regardless of number of Renaissance hosted applications the school uses)	\$635.00	\$635.00

## Renaissance professional services

Table 5. Optional professional services.

Service	Description	Cost
Custom on-site seminars	One six-hour or two three-hour seminars to provide hands-on training for up to 30 participants per seminar session.	\$2,900.00 per day
Implementation site visits	One six-hour or two three-hour seminars to provide hands-on training for up to 30 participants per seminar session.	\$2,900.00 per day
Leadership seminars	One six-hour or two three-hour seminars to provide hands-on training for up to 30 participants per seminar session.	\$2,900.00 per day
Champions' Academy	Three six-hour on-site seminars held throughout the year. This service must be purchased with Renaissance-U, which includes implementation and data coaching.*	\$8,700.00 per 30-member class

Service	Description	Cost
Champions' Academy Cadre Coaching	District-selected champions participate in a Champions' Academy class that includes three six-hour custom on-site seminars. Please note: This service must be purchased with Renaissance-U, which includes implementation and data coaching.	\$8,700 per 30-member class
Renaissance-U	Yearlong access to Renaissance-U Assessment, plus implementation and data coaching.	\$1,899.00 per school for one yearlong course plus one implementation and data coach
Implementation and data coaching	Dedicated Renaissance Coach facilitates action plans, data conferences, and questions-and-answer sessions.	\$850.00 annually per school, coach only
Hourly coaching	Dedicated Renaissance Coach facilitates action plans, data conferences, and questions-and-answer sessions.	\$150.00 per hour
Assessment Smart Start Coaching	Three-month coaching package that includes one planning call and three coaching sessions. Learning units will cover critical, basic usage and best practices.	\$450.00 per school
Renaissance Results Package for Assessment	Includes annual assessment implementation and data coaching, as well as a custom on-site seminar.	\$3,750.00 per school
Renaissance Results Package for Reading	Includes annual reading implementation and data coaching, as well as a custom on-site seminar.	\$3,750.00 per school
Renaissance Results Package for Math	Includes annual math implementation and data coaching, as well as a custom on-site seminar.	\$3,750.00 per school
Virtual on-site seminars	Seminars emulate an in-person training experience that is led by a Renaissance Consultant via enhanced technology.	\$500.00 for a 90-minute session with one topic
Webinars	Sessions provide highly-focused content, accommodate up to 20 participants, and last 40–60 minutes.	\$250.00 per session
Strategic Planning, Monitoring, and Reporting	A Renaissance Consultant provides planning and consulting services to district leaders all year.	\$1,999.00 per district
Strategic Planning, Monitoring, and Reporting PLUS	A Renaissance Consultant provides planning and consulting services to district leaders all year, and a Renaissance Coach facilitates district-level data conversations and leads question and answer sessions	\$2,999.00 per district

Service	Description	Cost
Project management services	A project manager provides a clear, customized project plan with implementation goals, timelines, and deliverables and serves as a single point of contact.	8 percent of subscription purchase (before discounts, \$15,000 minimum)
Project Management (myON)	On-site for 1 year	\$150,000.00