



**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY  
NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCCPS  
RESTORATIVE BONDING SYSTEMS AND SERVICES - BID #ESCNI 18/19-60  
BID TERM: 2/22/19 – 2/21/21; ext. through 2/21/2022; ext. through 2/21/2023  
(with extensions as permitted by NJ law)**

2 Bid Packages Requested  
2 Bid Packages Received

That the Representative Assembly approve the award of the **Restorative Bonding Systems and Services Bid #ESCNI 18/19-60 to Architectural Tile Restoration LLC**, 135 West 27<sup>th</sup> Street, 10<sup>th</sup> Floor, New York, NY 10001 and **Tile Restoration, Inc.** , 410 White Horse Pike, Haddon Heights, NJ 08035.

**SANIGLAZE® RESTORATIVE SYSTEMS AND SERVICES**

<b>Restoration Service</b>	<b>Description</b>
EnduraGLAZE Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs solid opaque, polymer overcoat on top of existing grout lines; and installs a durable, chemical and urine resistant, clear polymer coating over the entire tile and grout surface.
EnduraGLAZE+ Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs solid opaque, polymer overcoat on top of existing grout lines; and installs a durable, chemical and urine resistant, clear Xolite-based coating over the entire tile and grout surface.
ChromaGLAZE Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, opaque tinted Xolite-based coating over the entire tile and grout surface.
ChromaGLAZE+ Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, opaque tinted Xolite-based coating over the entire tile and grout surface. A final coat of chemical and urine resistant, clear Xolite-based coating is applied over the entire tile and grout surface.
VariGLAZE Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, opaque tinted Xolite-based coating over the entire surface with the addition of color chips to enhance the appearance. A final coat of chemical and urine resistant, clear Xolite-based coating is applied over the entire tile and grout surface.
VariGLAZE+ Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, opaque tinted Xolite-based coating over the entire tile and grout surface. Next synthetic chips are spread evenly over the surface while the coating is uncured. After the coating has cured the loose chips are removed and a second coat of chemical and urine resistant, clear Xolite-based coating is applied over the entire tile and grout surface to encapsulate the chips and provide an additional layer of protection. Next a final application of a high-performance urethane-based coating is applied over the entire surface.
GroutGLAZE Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs solid opaque, polymer overcoat on top of existing grout lines.
SurfaceGLAZE Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, clear polymer coating over the entire tile and grout surface.
SurfaceGLAZE+ Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces; and installs a durable, chemical and urine resistant, clear Xolite-based coating over the entire tile and grout surface.
XcelKLEEN Process	A multi-step process utilizing proprietary chemicals and compounds that removes embedded contaminants and surface soils from ceramic tile and grout surfaces.

	<b>SaniGLAZE</b> <b>MAINTENANCE PROGRAM</b>
<b>EverGLAZE Maintenance Program</b>	A set of procedures utilizing specialized equipment and chemicals to maintain tile and grout floor surfaces on a periodic basis that have been restored by one of the SaniGLAZE Tile and Grout Restoration processes.

<b>SaniGLAZE</b>	<b>Description</b>
<b>SITE PREPERATION</b>	
<b>Site Preparation Minor</b>	Pre-restoration process work necessary before commencement of restoration process steps. Examples include removal of floor coatings/caulking/polyurethane, removal and replacement of partitions or work area impediments, and grout sawing in cases where grout depth is insufficient to achieve permanent bonding of glazing compound. Work effort involved estimated to be <b>Minor</b> .
<b>Site Preparation Moderate</b>	Pre-restoration process work necessary before commencement of restoration process steps. Examples include removal of floor coatings/caulking/polyurethane, removal and replacement of partitions or work area impediments, and grout sawing in cases where grout depth is insufficient to achieve permanent bonding of glazing compound. Work effort involved estimated to be <b>Moderate</b> .
<b>Site Preparation Extensive</b>	Pre-restoration process work necessary before commencement of restoration process steps. Examples include removal of floor coatings/caulking/polyurethane, removal and replacement of partitions or work area impediments, removal of SilTanium and other Clay Group coatings, removal of Adsil, removal of MicroGuard, removal of PermaTect, and grout sawing in cases where grout depth is insufficient to achieve permanent bonding of glazing compound. Work effort involved estimated to be <b>Extensive</b> .

**Architectural Tile Restoration LLC will serve the following NJ counties: **Bergen, Essex, Hudson, Morris, Passaic, Sussex, Union, Hunterdon, Mercer, Middlesex, Monmouth, Somerset and Warren.****

**Pricing listed is for the Contract Period: 2/22/19 – 2/21/21; ext. 2/21/22; ext. through 2/21/2023**

<b>Restoration System Service</b>	<b>SaniGLAZE® Restorative Systems Service Charge Rates</b>
EnduraGLAZE Process	<b>\$11.09 / Per Square Foot</b>
EnduraGLAZE+ Process	<b>\$12.18 / Per Square Foot</b>
ChromaGLAZE Process	<b>\$8.75 / Per Square Foot</b>
ChromaGLAZE+ Process	<b>\$10.15 / Per Square Foot</b>
VariGLAZE Process	<b>\$11.12 / Per Square Foot</b>
VariGLAZE+ Process	<b>\$12.38 / Per Square Foot</b>
GroutGLAZE Process	<b>\$9.19 / Per Square Foot</b>
SurfaceGLAZE Process	<b>\$6.93 / Per Square Foot</b>
SurfaceGLAZE+ Process	<b>\$8.06 / Per Square Foot</b>
XcelKLEEN Process	<b>\$4.49 / Per Square Foot</b>

## Architectural Tile Restoration LLC

<b>Restoration System Service</b>	<b><u>SaniGLAZE® Restorative Systems Service Charge Rates</u></b>
EverGLAZE Maintenance	\$2.76 / Per Square Foot

<b>Site Prep Service</b>	<b><u>SaniGLAZE® Restorative Systems Service Charge Rates</u></b>
Site Prep <b>MINOR</b>	\$ .35 / Per Square Foot
Site Prep <b>MODERATE</b>	\$1.19 / Per Square Foot
Site Prep <b>EXTENSIVE</b>	\$2.33 / Per Square Foot

<b>Performance Bond Option - \$ Cost per \$1,000 (\$/\$1K)</b>		
	<b>Year One</b>	<b>Year Two</b>
<b>Architectural Tile Restoration</b>	\$30.00	\$30.00

**There are no Site Review Fees to be charged to ESCNJ Co-op Members.**

**Minimum Order is \$3,500.00**

**Architectural Tile Restoration LLC** requires all ESCNJ Co-op Members Purchase Orders under this contract be issued to:

**Architectural Tile Restoration  
135 West 27<sup>th</sup> Street, 10<sup>th</sup> Floor  
New York, NY 10001**

**Or via Fax @ 212-290-0078**

**Email: [JDolan@afc-atr.com](mailto:JDolan@afc-atr.com)**

and contain the following verbiage:

**ESCNJ Cooperative Pricing System #65MCESCCPS  
Bid # ESCNJ 18/19-60 – Restorative Bonding Systems and Services**



## ARCHITECTURAL TILE RESTORATION

AN INDEPENDENTLY OWNED & OPERATED FRANCHISE OF **SaniGLAZE**

### *SaniGLAZE Warranty Statement*

Architectural Tile Restoration LLC, is an authorized SaniGLAZE service provider using union labor and SaniGLAZE trained technicians. We hereby warrant that all Services will be performed in a professional, workmanlike manner, and that the floor and wall tile restoration work will be free from material and installation defects for a period of one year from the "substantial completion" date. Architectural Tile Restoration LLC shall, at no cost to the school/college, etc., promptly and satisfactorily correct or repair any issue found to be not in conformity with the scope of said project.

As long as basic periodic maintenance procedures are followed, the warranty can be extended indefinitely from year to year if the SaniGLAZE EverGLAZE Maintenance Service is contracted to be performed by our firm on an annual basis.

Should the school/college perform maintenance procedures in a way that is not recommended and that would harm the protective surfaces we have installed, the warranty is void and cost to be repaired would be provided upon on-site inspection.

**Tile Restoration, Inc. will serve the following NJ counties: **Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem and Ocean.****

**Pricing listed is for the Contract Period: 2/22/19 – 2/21/21; ext. 2/21/22; ext. through 2/21/2023**

<b>Restoration System Service</b>	<b>SaniGLAZE® Restorative Systems Service Charge Rates</b>
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ChromaGLAZE Process	<b>\$8.75 / Per Square Foot</b>
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XcelKLEEN Process	<b>\$4.49 / Per Square Foot</b>

<b>Restoration System Service</b>	<b>SaniGLAZE® Restorative Systems Service Charge Rates</b>
EverGLAZE Maintenance	<b>\$2.76 / Per Square Foot</b>

<b>Site Prep Service</b>	<b>SaniGLAZE® Restorative Systems Service Charge Rates</b>
Site Prep <b>MINOR</b>	<b>\$ .35 / Per Square Foot</b>
Site Prep <b>MODERATE</b>	<b>\$1.19 / Per Square Foot</b>
Site Prep <b>EXTENSIVE</b>	<b>\$2.33 / Per Square Foot</b>

<b>Performance Bond Option - \$ Cost per \$1,000 (\$/\$1K)</b>		
	<b>Year One</b>	<b>Year Two</b>
<b>Tile Restoration, Inc.</b>	No Bid	No Bid

**There are no Site Review Fees to be charged to ESCNJ Co-op Members.**

**Tile Restoration, Inc.**

**There is no Minimum Order.**

**Tile Restoration, Inc.** requires all ESCNJ Co-op Members Purchase Orders under this contract be issued to:

**Tile Restoration, Inc.  
410 White Horse Pike  
Haddon Heights, NJ 08035**

**Or via Fax @ 856-547-5535**

**Email: [MICHAELM@SANIGLAZENJPA.com](mailto:MICHAELM@SANIGLAZENJPA.com)**

and contain the following verbiage:

**ESCNJ Cooperative Pricing System #65MCESCCPS  
Bid # ESCNJ 18/19-60 – Restorative Bonding Systems and Services**

**The nature of work provided in this contract is subject to NJ Prevailing Wage rates where applicable.**

**Check the New Jersey State Department of Labor and Workforce Development Website  
for current trade rates:**

**[http://lwd.dol.state.nj.us/labor/wagehour/wagerate/prevailing\\_wage\\_determinations.html](http://lwd.dol.state.nj.us/labor/wagehour/wagerate/prevailing_wage_determinations.html)**



**Tile Restoration, Inc. 410 White Horse Pike, Haddon Heights NJ 08035**

December 20, 2018

Educational Services Commission of NJ  
1660 Stelton Road, Second Floor  
Piscataway, NJ 08854

Regarding Projects for NJ COOP Members

***SaniGLAZE Warranty Statement***

Tile Restoration, Inc, an authorized SaniGLAZE service provider, hereby warrants that all Services will be performed in a professional, workmanlike manner, and that the floor and wall tile restoration work performed at the above mentioned project will be free from material and installation defects for a period of one year from the "substantial completion" date of \_ \_ \_ \_ . Tile Restoration, Inc. shall, at no cost to Contractor or Owner, promptly and satisfactorily correct or repair any issue found to be not in conformity with the scope of said project.

As long as periodic maintenance procedures noted on brochure "Caring for your SaniGLAZE Restored Floors" (provided at job close) are followed, the warranty can be extended indefinitely from year to year if the SaniGLAZE EverGLAZE Maintenance Service is contracted to be performed by our firm on an annual basis. Upon request, a proposal for said maintenance work will be provided.

Should the owner perform maintenance procedures in a way that is not recommended and that would harm the protective surfaces we have installed, the warranty is void and cost to be repaired would be provided upon on-site inspection.

Thank you for trusting your tile surfaces to SaniGLAZE.

Michael Maddox  
Operations Manager