

CATERPILLAR MACHINE PRICE LIST

# 966M-BR

966M WHEEL LOADER  
 PIRACICABA, BRAZIL

Ship Weight  
 lbs

LIST PRICE  
 AT DEALER

Standard Equipment:

**POWERTRAIN**

Brakes, full hydraulic enclosed wet-disc with Integrated Braking System (IBS)  
 Brake wear indicators  
 Engine, Cat 9.3  
 Fan, radiator, electronically controlled, hydraulically driven, temperature sensing, on demand  
 Fan, radiator, electronically controlled, hydraulically driven, temperature sensing, on demand  
 Economy mode (for fuel reduction)  
 Fuel priming pump (electric)  
 Fuel/Water separator  
 Precleaner, engine air intake  
 Parking brake, disk & caliper  
 Switch, transmission neutralizer lockout  
 Torque converter, locking clutch with free wheel stator  
 Transmission, automatic planetary power shift (4F/4R)

Mirrors, rearview external with integrated spot mirrors  
 Post mounted membrane 16 switch keypad  
 2 receptacles, 12V  
 Seat, Cat Comfort (cloth) air suspension  
 Seat belt, retractable, 76mm (3") wide with indicator  
 Steering, EH joystick, speed sensing with force feedback  
 Sun visor, front  
 Wet-Arm wipers/washers front & rear, intermittent front wiper  
 Window, sliding (left and right sides)  
 Viscous mounts  
 Computerized monitoring system  
 With following gauges:  
 -Speedometer/Tachometer  
 -Digital gear range indicator  
 -Temperature: engine coolant, hydraulic oil, transmission oil  
 -Fuel level

**ELECTRICAL**

Alarm, back-up  
 Alternator, 145-amp brushed  
 Batteries (2), maintenance free 1400CCA  
 Ignition key; start/stop switch  
 Lighting system:  
 -4 halogen work lights  
 -2 halogen roading lights (w/ signals)  
 -2 halogen rear facing lights (hood mounted)  
 Rear view camera  
 Main disconnect switch  
 Receptacle start (cables not included)  
 Starter, electric, heavy duty  
 Starting and charging system (24V)

With following warning indicators:  
 -Temperature: axle oil, engine intake manifold  
 -Pressure: engine oil, fuel Pressure  
 Hi/Low, primary steering oil, service brake oil  
 -Battery voltage Hi/Low  
 -Engine air filter restriction  
 -Hydraulic oil filter restriction  
 -Hydraulic oil Low  
 -Parking brake  
 -Transmission filter bypass  
 Multi-function monitor:  
 -Machine settings & health parameters  
 CAT CONNECT (on-board, utilizing multifunction monitor)  
 -180mm (7 in) color LCD touch-screen monitor)

**OPERATOR ENVIRONMENT**

Air conditioner, heater, and defroster (auto temp & fan)  
 Beverage holders (2) with storage compartment for cell phone/MP3 player  
 Bucket/Work tool function lockout  
 Cab, pressurized and sound suppressed, (ROPS/FOPS), radio ready (entertainment) includes antenna, speakers & converter (12V-10amp)  
 Coat hook (2)  
 EH Controls, lift and tilt function  
 EH Parking Brake  
 Ergonomic cab access ladders & handrails  
 Horn, electric  
 Light, two dome (cab)

Core app software to monitor & display:  
 -Rear-view camera image display (reverse travel activated)  
 -Machine settings & health parameters  
 CAT CONNECT (on-board, utilizing multi-function monitor)  
 Core App software to monitor & display:  
 -Total fuel consumption  
 -Average fuel burn rate  
 -Engine fuel consumption  
 -Total idle time  
 -Total operating hours  
 -Travel distance (odometer)  
 Basic app software to monitor & display:  
 -Total idle fuel  
 -Total operating hours, neutral

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966M WHEEL LOADER PIRACICABA, BRAZIL	Ship Weight lbs	LIST PRICE AT DEALER
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**OPERATOR ENVIRONMENT (CONT.)**

-Total operating hours with hydraulic filter in bypass

**FLUIDS**

Extended life coolant with freeze protection to -34C (-29F)

**OTHER STANDARD EQUIPMENT**

- Auto idle shutdown
- Vandalism protection caplocks
- Couplings, Caterpillar O-ring face seal
- Ecology drains for engine, transmission, and hydraulics
- Ether aid ready
- Fenders, steel front with mud-flap/rear with extension
- Filters: fuel, engine air, engine oil, hydraulic oil, transmission
- Fuel cooler
- Grease zerks
- Grill, airborne debris
- Hitch, drawbar with pin
- Hood, non-metallic power tilting with rear clamshell
- Hoses, Caterpillar XT
- Hydraulic oil cooler (swing out)
- Hydraulic System, load sensing
- Kickout, lift & tilt, automatic (adjustable in cab)
- Linkage, Z-Bar, cast crosstube/tilt lever
- Oil sampling valves
- Platform, window washing
- Remote diagnostic pressure taps
- Service Center (electrical & hydraulic)
- Sight gauges: engine coolant, hydraulic oil, and transmission oil level
- Steering, load sensing
- Toolbox
- Vandalism protection caplocks
- Couplings, Caterpillar O-ring face seal
- Ecology drains for engine, transmission, and hydraulics
- Ether aid ready
- Hoses, Caterpillar XT
- Hydraulic oil cooler (swing out)
- Hydraulic system, load sensing
- Oil sampling valves
- Platform, window washing
- Remote diagnostic pressure taps
- Steering, load sensing
- Vandalism protection caplocks

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966M WHEEL LOADER  
PIRACICABA, BRAZIL

Ship Weight  
lbs

LIST PRICE  
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**Lane 2 is reserved for the Base Order Management Program.  
Please use Lane 2 when placing orders that are part of the Base Order  
Management Program.**

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966M WHEEL LOADER PIRACICABA, BRAZIL	Ship Weight lbs	LIST PRICE AT DEALER
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<b>512-7711</b>	<b>966M WHEEL LOADER AM-N DCA9</b> ..... 0	<b>\$450,300</b>
	LANE 1 - AVAILABLE FROM GALVESTON DISTRIBUTION CENTER	

- INCLUDES:
- 361-1910 966M WHEEL LOADER
  - 509-9602 REGIONAL PACKAGE, AM-N
  - 506-4540 STANDARD PACKAGE
  - 506-2533 LINKAGE, STANDARD LIFT
  - 367-2330 COUNTERWEIGHT, 1000KG
  - 390-7608 AXLES, LOCK/OPEN, ED
  - 500-2772 HYDRAULICS, 2V RC (3V READY)
  - 396-4672 HYDRAULIC OIL, STANDARD
  - 506-4546 STARTING, COLD (120V)
  - 484-0364 LIGHTS, HALOGEN
  - 505-1539 CAB, DELUXE
  - 372-6549 STEERING, STANDARD
  - 434-0690 PRODUCT LINK READY
  - 364-9907 COOLING CORES, 9 FPI
  - 506-2531 FAN, STANDARD
  - 371-7066 ANTIFREEZE, -34C (-29F)
  - 324-8092 AIR INLET STANDARD, RAIN CAP
  - 464-6677 FENDERS, BASIC +
  - 391-5800 HOOD, NON-METALLIC
  - 422-1636 SOUND SUPPRESSION, STANDARD
  - 372-7403 QUICK COUPLER READY
  - 495-7506 LUBRICATION, MANUAL, STD/HL
  - 367-9030 GUARD, POWERTRAIN
  - 511-0755 AUTODIG & CPM PAYLOAD READY

NOTE: Please refer to the Lane 1 section to complete your order.

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966M WHEEL LOADER PIRACICABA, BRAZIL	Ship Weight lbs	LIST PRICE AT DEALER
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<b>512-7712</b>	<b>966M WHEEL LOADER AM-N DCA10</b> . . . . . 0 LANE 1 - AVAILABLE FROM GALVESTON DISTRIBUTION CENTER	<b>\$482,970</b>
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- INCLUDES:  
 361-1910 966M WHEEL LOADER  
 324-8092 AIR INLET STANDARD, RAIN CAP  
 364-9907 COOLING CORES, 9 FPI  
 367-9030 GUARD, POWERTRAIN  
 371-7066 ANTIFREEZE, -34C (-29F)  
 372-2140 COUNTERWEIGHT, AGGREGATE  
 372-6549 STEERING, STANDARD  
 372-6558 AXLES, AUTO DIFF F/R, ED, AOC  
 372-7403 QUICK COUPLER READY  
 391-5800 HOOD, NON-METALLIC  
 396-4672 HYDRAULIC OIL, STANDARD  
 422-1636 SOUND SUPPRESSION, STANDARD  
 434-0690 NETWORK MANAGER ONLY  
 464-6678 FENDERS, ROADING  
 495-7506 LUBRICATION, MANUAL, STD/HL  
 500-2559 HYDRAULICS, 3V RC, STD/SHORT  
 505-1539 CAB, DELUXE  
 506-2531 FAN, STANDARD  
 506-2533 LINKAGE, STANDARD LIFT  
 506-2541 LIGHTS, LED, PREMIUM  
 506-4370 WHEEL CHOCKS  
 506-4540 STANDARD PACKAGE  
 506-4546 STARTING, COLD (120V)  
 509-9602 REGIONAL PACKAGE, AM-N  
 511-0755 AUTODIG & CPM PAYLOAD READY

NOTE: Please refer to the Lane 1 section to complete your order.

<b>361-1910</b>	<b>966M WHEEL LOADER</b> . . . . . 0 LANE 2 - AVAILABLE FROM PIRACICABA FACTORY LANE 3 - AVAILABLE FROM PIRACICABA FACTORY	<b>\$447,790</b>
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CATERPILLAR MACHINE PRICE LIST

**966M-BR**

USE	REF NO.	LANE 1 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**LANE 1 AM-NORTH MANDATORY ATTACHMENTS**

**LANE SELECTION**

	OP-9001	LANE 1 ORDER . . . . .	0	NC
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**OPERATOR ENVIRONMENT**

L	503-6401	SGL AXIS LEVERS, 2V, LHD . . . . . INCLUDES: -2 single action levers for implement lift & tilt controls	0	NC
L	503-6402	SGL AXIS LEVERS, 3V, LHD . . . . . ONLY FOR USE WITH: 512-7711 966M WHEEL LOADER AM-N DCA9	0	NC
		ONLY FOR USE WITH: 512-7712 966M WHEEL LOADER AM-N DCA10		

**TECHNOLOGY PRODUCTS**

L	434-0695	PRODUCT LINK, CELLULAR PLE641 . . . . . Product Link Elite series PLE641 offers expanded coverage including 3G UMTS and CDMA2000 as well as 2G GSM and CDMA cellular networks to transmit location, utilization and condition information for viewing in Product Link's remote monitoring web interface. Cellular technology provides capabilities for frequent transmission and larger volumes of data.	0	NC
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**TIRES, RIMS, AND WHEELS**

L	297-3221	TIRES, 26.5R25 MX XHA2 ** L3 . . . . .	0	\$-4,160
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**WORKTOOLS**

P	361-1437	OMISSION, WORKTOOL . . . . . This is required when ordering a machine without an installed bucket or quick coupler to protect the links.	0	NC
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**FLUIDS**

**CAB ANTIFREEZE**

	OP-1939	ANTIFREEZE WINDSHIELD WASHER . . . . . For use with machines with cab.	0	NC
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**FUEL ANTIFREEZE**

	OP-3978	FUEL ANTIFREEZE, -25C (-13F) . . . . . Provides fuel (diesel) antifreeze protection down to -45C (-50F)	0	NC
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**INSTRUCTIONS**

	OP-3380	INSTRUCTIONS, ENGLISH . . . . .	0	NC
	OP-3389	INSTRUCTIONS, FRENCH . . . . .	0	NC

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**LANE 1 AM-NORTH MANDATORY ATTACHMENTS (CONT.)**

**PACKING**

0P-6619	<b>ROLL ON-ROLL OFF</b> . . . . . 0	<b>\$259 NET</b>
	Machine is in mobile condition and all attachments are installed unless specified.	

**STORAGE PROTECTION**

0P-2918	<b>STORAGE PROTECTION</b> . . . . . 0	<b>NC</b>
	This product is added for corrosion protection while shipping and for extended storage periods. This product will need to be power washed with soapy water prior the shipment to the customer. REQUIRED BY : ALL LANE CONFIGURATION	

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USE	REF NO.	LANE 1 OPTIONAL	Ship Weight lbs	LIST PRICE AT DEALER
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**LANE 1 AM-NORTH OPTIONAL ATTACHMENTS**

**FLUIDS**

P	0P-3506	ANTIFREEZE, -50C (-58F) . . . . . 0 Premix Antifreeze, -50C or -58F		<b>\$251 NET</b>
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**INSTRUCTIONS**

**CYLINDER PROTECTION**

P	0P-3940	PROTECTION, CYLINDER ROD . . . . . 0		<b>NC</b>
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**FILMS**

P	0P-3507	FILMS, ISO . . . . . 0 REQUIRED BY: Quebec		<b>NC</b>
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P	386-7389	FILM, CPM . . . . . 0 REQUIRED BY : CANADIAN DEALER ORDER WITH CPM		<b>NC</b>
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USE	REF NO.	LANE 3 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**LANE SELECTION**

	OP-9003	LANE 3 ORDER . . . . .	0	NC
		Lane 3 is reserved for non-Base Orders Program.		

**REGIONAL PACKAGES**

L	509-9602	REGIONAL PACKAGE, AM-N . . . . . FOR USE IN LANE 2 ONLY INCLUDES: -ANSI Films -EPA Tier 4 Final Compliant Engine	0	NC
		ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		
L	561-5560	REGIONAL PACKAGE, AM-N . . . . . FOR USE IN LANE 3 ONLY INCLUDES: -ANSI Films -EPA Tier 4 Final Compliant Engine	0	NC

**SPECIAL ARRANGEMENTS**

L	506-4542	STANDARD PACKAGE . . . . . FOR USE IN LANE 3 ONLY Provides machine features required in standard applications. INCLUDES: -Platform -Electrical & Hydraulic installation -Cab air filter -CPM Payload Ready & Autodig Ready Includes hardware and 250 hour CPM demo mode only. Demo mode is dealer activated. System must be calibrated prior to use. Requires purchase of software for permanent feature activation. See the Optional Technology section for software options.	0	\$227
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**SPECIAL ARRANGEMENTS (CONT.)**

L	477-1655	<b>CORROSION PROTECTION PACKAGE . . . . . 0</b> FOR USE IN LANE 3 ONLY Minimizes the harmful effect in highly corrosive environments applications such as fertilizer handling, salt and its derivatives.	\$6,330
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INCLUDES:

- Heavy duty alternator;
- Heavy duty switch disconnect;
- Silicon protection is applied on all the electric terminals, exposed connectors are treated with tube heat shrinkable;
- Anticorrosion vapor capsules in closed compartments;

For a complete Corrosion Protection Package, please order the following RECOMMENDED attachments:  
 - Cooling, Hood, Painting Group and Protection Lines.

REQUIRES:

- 365-0220 PRECLEANER, TURBINE
- 477-1658 WINDOW AR, CAB - CORROSION,
- 470-8894 WINDOW AR, RM - CORROSION

RECOMMENDED:

- 483-8268 COOLING GP (6FPI) - CORROSION,
- 470-8890 COOLING GP (9FPI) - CORROSION
- Cores protected
- Grease points on the radiator hinges
- 470-8899 HOOD AR - CORROSION
- 522-5230 PAINTING GROUP, CORROSION (EU) OR
- 517-2235 PAINTING GROUP, CORROSION (NACD)
- Differentiated Painting Process
- Extra Varnish protection is applied on the engine compartment, chassis internal.
- 477-1656 PROTECTION PACKAGE, LINES
- Hose couplings treated with tube heat shrinkable and sealant silicon
- 506-2529 FAN, VPF, ISO,
- 506-2530 FAN, VPF, ANSI
- 495-7507 AUTOLUBE
- 505-1520 FILTRATION, STD, PRECLEANER
- ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER

L	506-7664	<b>LOGGER PACKAGE . . . . . 0</b> FOR USE IN LANE 3 ONLY Provides machine features required in forestry applications.	NC
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INCLUDES:

- Platform
- Electrical & Hydraulic installation
- Cab air filter

REQUIRES: 506-2535 LINKAGE, LOGGER

- 506-4545 or 506-4546 STARTING
- ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER

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**SPECIAL ARRANGEMENTS (CONT.)**

L	506-7659	<b>INDUSTRIAL PACKAGE</b> . . . . . 0 FOR USE IN LANE 3 ONLY Provides machine features required in waste transfer stations, recycling stations, green waste and scrap applications. INCLUDES: -Reinforced platform -Electrical & Hydraulic installation -Carbon cab air filter -Guards: hitch, bottom cab (skirt), front frame -Lift cylinder baffles -Heavy duty ladder RECOMMENDED WITH: 394-3949 TIRES, 26.5X25 FLXPRT SMOOTH or 394-3950 TIRES, 26.5X25 FLXPRT TREADED and 485-4387 GUARDS, LIGHT REQUIRES: 434-3950 or 372-7194 AXLES 507-6193 or 507-6194 STARTING 434-3950 AXLES, LOCK/OPEN, ED, SG or 372-7194 AXLES, AUTO DIFF F/R, ED, SG and 507-6193 STARTING, STANDARD, HD or 507-6194 STARTING, COLD (120V), HD and 478-8372 FENDERS, NARROW and 465-2776 SOUND SUPPRESSION, INDUSTRIAL (NACD) or 422-1634 SOUND SUPPRESSION, LOW (EUR) and 468-0170 FILM, SCRAP or 468-0171 FILM, WASTE and 380-0327 GUARD, HINGED, POWERTRAIN and 355-1403 or 430-4090 GRD, TILT CYLINDER ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		\$10,640
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**BOOMS, STICKS, AND LINKAGES**

**LINKAGES**

L	506-2535	<b>LINKAGE, LOGGER</b> . . . . . 0 ONLY FOR USE WITH: 506-7664 LOGGER PACKAGE		\$7,290
L	506-2533	<b>LINKAGE, STANDARD LIFT</b> . . . . . 0		NC
L	520-4475	<b>LINKAGE, HIGH LIFT</b> . . . . . 0 FOR USE IN LANE 3 ONLY ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		\$7,550

**COUNTERWEIGHT**

L	495-1465	<b>COUNTERWEIGHT, 2300KG</b> . . . . . 0 ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT or 506-2535 LINKAGE, LOGGER		\$6,340
L	367-2330	<b>COUNTERWEIGHT, 1000KG</b> . . . . . 0		NC

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**BOOMS, STICKS, AND LINKAGES (CONT.)**

**COUNTERWEIGHT (Cont.)**

L	372-2140	<b>COUNTERWEIGHT, AGGREGATE</b> . . . . . 0 Provides 1600 kg counterweight to use exclusively in aggregate rehandling applications.  NOTE: It is recommended to use Caterpillar production measure application with aggregate counterweights to ensure compliance with Medium Wheel Loader Payload policy.		<b>\$4,485</b>
L	391-8903	<b>COUNTERWEIGHT, REAR GUARD</b> . . . . . 0 Hinged guard protecting radiator grill and cores for machine working in confined application. Provide same stability as the standard counterweight. ONLY FOR USE WITH: 506-2533 LINKAGE, STANDARD LIFT 361-1910 966M WHEEL LOADER		<b>\$13,270</b>

**POWERTRAIN**

**AXLE PACKAGES**

Axle packages include a combination of traction aids, Ecology Drain (ED), Seal Guards (SG), and Axle Oil Cooler (AOC).

L	390-7608	<b>AXLES, LOCK/OPEN, ED</b> . . . . . 0 INCLUDES: -Manual front diff lock -Open rear differential -Ecology Drain		<b>\$570</b>
L	372-6557	<b>AXLES, AUTO DIFF F/R, ED</b> . . . . . 0 INCLUDES: -Automatic front and rear diff lock -Ecology Drain		<b>\$9,010</b>
L	372-6558	<b>AXLES, AUTO DIFF F/R, ED, AOC</b> . . . . . 0 AXLES, AUTO DIFF F/R, ED, AOC INCLUDES: -Automatic front and rear diff lock -Ecology Drain -Axle Oil Coolers Provides installed oil cooler system for front & rear axles Recommended for machines operating in high energy applications, such as extended load & carry. CANNOT BE USED WITH: 506-7659 INDUSTRIAL PACKAGE		<b>\$16,160</b>
L	369-2717	<b>AXLES, LOCK/OPEN, ED, AOC</b> . . . . . 0 INCLUDES: -Manual front diff lock -Open rear differential -Ecology Drain -Axle Oil Coolers Provides installed oil cooler system for front & rear axles Recommended for machines operating in high energy applications, such as extended load & carry CANNOT BE USED WITH: 506-7659 INDUSTRIAL PACKAGE		<b>\$7,790</b>

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**POWERTRAIN (CONT.)**

**AXLE PACKAGES (Cont.)**

L	434-3950	AXLES, LOCK/OPEN, ED, SG INCLUDES: -Manual front diff lock -Open rear differential -Ecology Drain -Seal Guards	0	\$2,270
L	372-7194	AXLES, AUTO DIFF F/R, ED, SG INCLUDES: -Automatic front and rear diff lock -Ecology Drain -Seal Guards	0	\$10,720
L	369-2716	AXLES, LOCK/OPEN, ED, ETS INCLUDES: -Manual front diff lock -Open rear differential -Ecology Drain -Extreme Temp Seals CANNOT BE USED WITH: 506-7659 INDUSTRIAL PACKAGE	0	\$1,600
L	434-3952	AXLES, AUTO DIFF F/R, ED, ETS ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER	0	\$9,970

**HYDRAULICS**

L	500-2772	HYDRAULICS, 2V RC (3V READY) Provides 2 valve hydraulics (3V ready) and ride control. This will have the auxiliary hose and frame hardware installed. This will provide dealers with the flexibility of buying 3V kits to convert the machine into a 3 valve hydraulic configuration.	0	\$535
L	500-2561	HYDRAULICS, 3V RC, LOGGER Provides 3 valve hydraulics and ride control. ONLY FOR USE WITH: 506-2535 LINKAGE LOGGER	0	\$7,320
L	500-2562	HYDRAULICS, 4V RC, LOGGER Provides 4 valve hydraulics and ride control. ONLY FOR USE WITH: 506-2535 LINKAGE, LOGGER 361-1910 966M WHEEL LOADER	0	\$9,380
L	500-2564	HYDRAULICS, 4V RC, HIGH LIFT Provides 4 valve hydraulics and ride control. ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT	0	\$9,100
L	500-2558	HYDRAULICS, 2V RC, STD/HL Provides 2 valve hydraulics and ride control.	0	NC
L	500-2559	HYDRAULICS, 3V RC, STD/SHORT Provides 3 valve hydraulics and ride control.	0	\$7,100
L	500-2560	HYDRAULICS, 4V RC, STD/SHORT Provides 4 valve hydraulics and ride control.	0	\$9,100
L	500-2563	HYDRAULICS, 3V RC, HIGH LIFT Provides 3 valve hydraulics and ride control. ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT 361-1910 966M WHEEL LOADER	0	\$7,320

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**HYDRAULICS (CONT.)**

**HYDRAULIC OIL**

L	396-4672	HYDRAULIC OIL, STANDARD . . . . . 0		NC
		Cat HYDO Advanced 10 allows to extend oil change intervals up to 6000 hours with S-O-S services.		

**STARTERS, BATTERIES, & ALTERNATORS**

**ENGINE STARTING PACKAGE**

L	506-4545	STARTING, STANDARD . . . . . 0		NC
		Includes 2 batteries. ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER and 506-4542 STANDARD PACKAGE or 506-7664 LOGGER PACKAGE or 477-1655 CORROSION PROTECTION PACKAGE		
L	506-4546	STARTING, COLD (120V) . . . . . 0		\$2,025
		Provides 120V block heater and 4 batteries. ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER and 506-4542 STANDARD PACKAGE or 506-7664 LOGGER PACKAGE or 477-1655 CORROSION PROTECTION PACKAGE		
L	507-6193	STARTING, STANDARD, HD . . . . . 0		\$710
		INCLUDES: -2 batteries -reinforced LH platform -heavy duty steps -additional tire clearance ONLY FOR USE WITH: 506-7659 INDUSTRIAL PACKAGE or 361-1910 966M WHEEL LOADER or 477-1655 CORROSION PROTECTION PACKAGE		
L	507-6194	STARTING, COLD (120V), HD . . . . . 0		\$2,910
		INCLUDES: -120V block heater & 4 batteries on the machine for low temperatures -reinforced LH platform -heavy duty steps -additional tire clearance ONLY FOR USE WITH: 506-7659 INDUSTRIAL PACKAGE or 477-1655 CORROSION PROTECTION PACKAGE and 361-1910 966M WHEEL LOADER		

NOTE: In this configuration, the toolbox compartment is unavailable.

**ELECTRICAL**

**LIGHTS**

L	506-2541	LIGHTS, LED, PREMIUM . . . . . 0		\$3,325
		FOR USE IN LANE 2 ONLY INCLUDES: -2 LED forward roading lights (low/high beam) with LED turn signals -2 LED rear facing working lights in the hood -2 LED position/stop/turn lights -8 LED working lights on the cab		

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USE	REF NO.	LANE 3 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**ELECTRICAL (CONT.)**

**LIGHTS (Cont.)**

L	561-8777	<b>LIGHTS, LED, PREMIUM</b> . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -2 LED forward roading lights (low/high beam) with LED turn signals -2 LED rear facing working lights in the hood -2 LED position/stop/turn lights -8 LED working lights on the cab		\$3,325
L	484-0364	<b>LIGHTS, HALOGEN</b> . . . . . 0 Includes: -2 halogen forward roading lights (low/high beam) with halogen turn signals -2 halogen rear facing working lights in the hood -2 LED position/stop/turn lights -4 halogen working lights on the cab		NC
L	484-0365	<b>LIGHTS, HALOGEN, PREMIUM</b> . . . . . 0 Includes: -2 halogen forward roading lights (low/high beam) with halogen turn signals -2 halogen rear facing working lights in the hood -2 LED position/stop/turn lights -8 halogen working lights on the cab		\$865

**OPERATOR ENVIRONMENT**

**IMPLEMENT SINGLE AXIS LEVERS**

NOTE: Compatibility is dependent on hydraulics (2V, 3V, 4V) & seat choice.

L	503-6398	<b>SINGLE AXIS LEVERS W/FNR, 2V</b> . . . . . 0 FOR USE IN LANE 2 ONLY INCLUDES: -2 single action levers for implement lift & tilt controls -FNR switch on implement pod ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		NC
L	503-6399	<b>SINGLE AXIS LEVERS W/FNR, 3V</b> . . . . . 0 FOR USE IN LANE 2 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls -FNR switch on implement pod ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		NC
L	495-0865	<b>SINGLE AXIS LEVERS, 2V, LHD</b> . . . . . 0 FOR USE IN LANE 2 ONLY INCLUDES: -2 single action levers for implement lift & tilt controls		NC
L	495-0866	<b>SINGLE AXIS LEVERS, 3V, LHD</b> . . . . . 0 FOR USE IN LANE 2 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls		NC

CATERPILLAR MACHINE PRICE LIST

# 966M-BR

USE	REF NO.	LANE 3 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**OPERATOR ENVIRONMENT (CONT.)**

**IMPLEMENT SINGLE AXIS LEVERS (Cont.)**

L	539-6030	<b>SINGLE AXIS LEVERS W/FNR, 2V</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -2 single action levers for implement lift & tilt controls -FNR switch on implement pod ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED 561-8838 CAB TRIM, STEEL MILL		NC
L	539-6031	<b>SINGLE AXIS LEVERS, 2V, LHD</b> ..... 0 INCLUDES: -2 single action levers for implement lift and tilt controls ONLY FOR USE WITH: 538-2773 CAB TRIM, STANDARD (LHD) or 538-2774 CAB TRIM, HEATED (LHD) or 538-2775 CAB TRIM, VENTED (LHD) or 545-7188 CAB, STANDARD or 545-7189 CAB, DELUXE		NC
L	539-6040	<b>SINGLE AXIS LEVERS W/FNR, 3V</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls -FNR switch on implement pod ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED		NC
L	539-6050	<b>SINGLE AXIS LEVERS W/FNR, 4V</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls -1 roller switch controlling the 4th function & FNR switch on implement pod ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED		NC
L	539-6041	<b>SINGLE AXIS LEVERS, 3V, LHD</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls		NC
L	539-6051	<b>SINGLE AXIS LEVERS, 4V, LHD</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -3 single action levers for implement lift, tilt & 3rd function controls -1 roller switch controlling the 4th function on implement pod		NC

**IMPLEMENT JOYSTICK**

L	495-0872	<b>JOYSTICK, 2V, LHD</b> ..... 0 FOR USE IN LANE 2 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick		\$1,085
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CATERPILLAR MACHINE PRICE LIST

**966M-BR**

USE	REF NO.	LANE 3 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**OPERATOR ENVIRONMENT (CONT.)**

**IMPLEMENT JOYSTICK (Cont.)**

L	495-0873	JOYSTICK, 3V, LHD FOR USE IN LANE 2 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -1 roller switch controlling the 3rd function integrated in the joystick	0	\$1,520
L	495-0869	JOYSTICK W/FNR, 2V FOR USE IN LANE 2 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER	0	\$1,200
L	495-0870	JOYSTICK W/FNR, 3V FOR USE IN LANE 2 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -1 roller switch controlling the 3rd function integrated in the joystick ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER	0	\$1,645
L	539-6035	JOYSTICK W/FNR, 2V FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED	0	\$1,200
L	539-6045	JOYSTICK W/FNR, 3V FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -1 roller switch controlling the 3rd function integrated in the joystick ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED	0	\$1,645
L	539-6053	JOYSTICK W/FNR, 4V FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -2 rollers switch controlling the 3rd & 4th functions integrated in the joystick ONLY FOR USE WITH: 546-3449 CAB TRIM, HEATED 546-3450 CAB TRIM, VENTED	0	\$1,645
L	539-6036	JOYSTICK, 2V, LHD FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick	0	\$1,085

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**OPERATOR ENVIRONMENT (CONT.)**

**IMPLEMENT JOYSTICK (Cont.)**

L	539-6046	JOYSTICK, 3V, LHD . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -1 roller switch controlling the 3rd function integrated in the joystick		\$1,520
L	539-6054	JOYSTICK, 4V, LHD . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -Implement joystick for lift & tilt controls -Horn & kickdown trigger switches integrated in implement joystick -2 rollers switch controlling the 3rd & 4th functions integrated in the joystick		\$1,540

**SEAT BELT**

L	551-3397	SEAT BELT, 3" W/INDICATOR . . . . . 0 FOR USE IN LANE 3 ONLY		\$102
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**STEERING**

L	372-6549	STEERING, STANDARD . . . . . 0		NC
L	371-1455	STEERING, SECONDARY . . . . . 0		\$5,090

**WINDOWS**

L	477-1658	WINDOWS (CORROSION) . . . . . 0 Provides a paint thickness which is more than two times the thickness of the standard paint, giving the cab extra resistance against corrosion. CAN NOT BE USED WITH: 464-2483 HANDRAIL, WINDSHIELD CLEANING		NC
L	470-8894	WINDOWS RM (CORROSION) . . . . . 0 Provides front windows mounted in rubber seals for faster replacement, with a paint thickness which is more than two times the thickness of the standard paint, giving the cab extra resistance against corrosion. CAN NOT BE USED WITH: 464-2483 HANDRAIL, WINDSHIELD CLEANING		\$5,080
L	493-9622	WINDOWS, RUBBER MOUNTED . . . . . 0 Provides front windows mounted in rubber seals.		\$5,080
L	493-9621	WINDOWS, STANDARD . . . . . 0		NC
L	493-9625	WINDOWS, STANDARD, FRONT GUARD . . . . . 0 Provides a front window guard.		\$3,540
L	493-9623	WINDOWS, STANDARD, HD GUARD . . . . . 0 Provides a front window heavy duty guard.		\$9,110
L	493-9624	WINDOWS, STANDARD, FULL GUARD . . . . . 0 Provides a full window guard.		\$12,170

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 US-A-19-01 A

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Effective 02JAN2019  
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**OPERATOR ENVIRONMENT (CONT.)**

**WINDOWS (Cont.)**

L	503-2427	WINDOWS, RUBBER MTD, FRONT GD . . . . . 0 Provides front windows mounted in rubber seals and front window guard. ONLY FOR USE WITH: 510-6946 INDUSTRIAL PACKAGE or 506-7659 INDUSTRIAL PACKAGE		\$8,610
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**CAB FILTERS**

L	505-1521	FILTRATION, STEEL . . . . . 0 INCLUDES: -CAB ROOF, STEEL -COVER, HVAC, STEEL		\$2,135
L	505-1519	FILTRATION, STANDARD . . . . . 0 INCLUDES: -CAB ROOF, NON-METALLIC -COVER, HVAC, NON-METALLIC		NC
L	505-1520	FILTRATION, STD, PRECLEANER . . . . . 0 INCLUDES: -CAB ROOF, NON-METALLIC -COVER, HVAC, NON-METALLIC -PRECLEANER, HVAC Provides a precleaner for dusty environments for cab air intake		\$685
L	505-1522	FILTRATION, STEEL, ACF PRECLNR . . . . . 0 INCLUDES: -CAB ROOF, STEEL -COVER, HVAC, STEEL FOR ACF -ACF PRECLEANER, HVAC ONLY FOR USE WITH: 510-6946 INDUSTRIAL PACKAGE or 506-7659 INDUSTRIAL PACKAGE		\$3,480
L	505-1523	FILTRATION, STD, ACF PRECLNR . . . . . 0 INCLUDES: -CAB ROOF, NON-METALLIC -COVER, HVAC, STEEL FOR RESPA -RESPA PRECLEANER, HVAC		\$1,850

**TRIM ARRANGEMENT**

L	546-3449	CAB TRIM, HEATED . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED, EH WHEEL Provides steering wheel and heated seat. -MIRRORS, EXTERNAL, HEATED Provides heated & powered mirrors. -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$4,895
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**OPERATOR ENVIRONMENT (CONT.)**

**TRIM ARRANGEMENT (Cont.)**

L	546-3450	<b>CAB TRIM, VENTED</b> . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED & VENTILATED, EH WHEEL Provides steering wheel and a heated and ventilated seat with leather trim. -MIRRORS, EXTERNAL, HEATED Provides heated & powered mirrors. -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$7,710
L	538-2773	<b>CAB TRIM, STANDARD (LHD)</b> . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, STANDARD, LHD Provides steering joystick on left hand armrest and standard seat. -MIRRORS, EXTERNAL -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$68
L	538-2774	<b>CAB TRIM, HEATED (LHD)</b> . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED, LHD Provides steering joystick on left hand armrest and heated seat. -MIRRORS, EXTERNAL, HEATED Provides heated & powered mirrors. -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$1,175
L	538-2775	<b>CAB TRIM, VENTED (LHD)</b> . . . . . 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED & VENTILATED, LHD Provides steering joystick on left hand armrest and a heated and ventilated seat with leather trim. -MIRRORS, EXTERNAL, HEATED Provides heated & powered mirrors. -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$3,865

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**TECHNOLOGY PRODUCTS**

**PRODUCT LINK**

Product Link enables the remote transmission of information about the location, operation, and condition of your equipment. Efficiently and effectively monitor performance of your assets to help keep your jobs on schedule, maintain equipment condition, and reduce the costs of owning and operating your fleet.

Availability varies by country, please contact your Cat marketing representative with questions or click on the link below:  
[HTTPS://DEALER.CAT.COM/en/bt/otd/machine-price-list.html](https://dealer.cat.com/en/bt/otd/machine-price-list.html)  
 From there click on the "PRODUCT LINK Hardware Certification" link.

L	434-0691	<b>PRODUCT LINK, CELLULAR PLE641</b> . . . . . 0 Product Link Elite series PLE641 uses GSM and CDMA 3G cellular networks to transmit location, utilization and condition information for viewing in Product Link's remote monitoring web interface. Cellular technology provides capabilities for frequent transmission and larger volumes of data.		NC
L	434-0693	<b>PRODUCT LINK, SATELLITE PLE631</b> . . . . . 0 Product Link Elite series PLE631 uses a satellite network to transmit location, utilization and condition information for viewing in Product Link's remote monitoring web interface. For use in areas with poor or no cellular coverage.		\$432

**COOLING**

**COOLING SYSTEM**

L	364-9908	<b>COOLING CORES, 6 FPI</b> . . . . . 0 FOR USE IN LANE 2 ONLY Provides cooling capability up to 43C ambient. Recommended for medium & high debris applications ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		\$333
L	364-9907	<b>COOLING CORES, 9 FPI</b> . . . . . 0 FOR USE IN LANE 2 ONLY Provides cooling capability up to 47C ambient. Recommended for low & medium debris applications. ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		NC
L	540-0608	<b>COOLING CORES, 6 FPI</b> . . . . . 0 FOR USE IN LANE 3 ONLY Provides cooling capability up to 43C (109F) ambient. Radiator with 6 fins per inch.		\$333
L	521-9360	<b>COOLING CORES, 9 FPI</b> . . . . . 0 FOR USE IN LANE 3 ONLY Provides cooling capability up to 47C (117F) ambient. Radiator with 9 fins per inch.		NC
L	524-1400	<b>COOLING CORES 6 FPI, CORROSION</b> . . . . . 0 FOR USE IN LANE 3 ONLY Provides cooling capability up to 43C (109F) ambient. Radiator with 6 fins per inch. - Cores protected (painted); - Grease points on the radiator hinges.		\$2,940

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**COOLING (CONT.)**

**COOLING SYSTEM (Cont.)**

L	524-1399	<b>COOLING CORES 9 FPI, CORROSION</b> . . . . . 0		<b>\$2,595</b>
		FOR USE IN LANE 3 ONLY Provides cooling capability up to 47C (117F) ambient. Radiator with 9 fins per inch. - Cores protected (painted); - Grease points on the radiator hinges.		

**COOLING FAN**

L	506-2531	<b>FAN, STANDARD</b> . . . . . 0		<b>NC</b>
		FOR USE IN LANE 2 ONLY Provides a standard load sensing hydraulically driven fan. ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		
L	524-0307	<b>FAN, STANDARD</b> . . . . . 0		<b>NC</b>
		FOR USE IN LANE 3 ONLY Provides a standard load sensing hydraulically driven fan.		
L	524-0294	<b>FAN, VPF, ANSI</b> . . . . . 0		<b>\$5,540</b>
		FOR USE IN LANE 3 ONLY Provides an attachment reversing function to the standard hydraulically driven demand fan. This provides the ability to rotate blades and to reverse the airflow direction to remove debris from the radiator and engine enclosures while the machine is still operating. Includes automatic and manual controls for airflow reversal. Recommended for applications with a high content of airborne debris.		

**COOLANT**

L	371-7066	<b>ANTIFREEZE, -34C (-29F)</b> . . . . . 0		<b>NC</b>
		Premix antifreeze, -34C (-29F) ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		
L	423-2666	<b>ANTIFREEZE, -50C (-58F)</b> . . . . . 0		<b>\$251 NET</b>
		Premix antifreeze, -50C (-58F) ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		

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**TIRES, RIMS, AND WHEELS**

Due to industry-wide tire availability limitations, tire brand and type cannot be guaranteed. Every effort will be made to satisfy your tire choice. However, if the tire type cannot be supplied we will contact the dealer to propose alternatives. The dealer needs to choose between an alternative tire or a "rims only" option (where available) within 72 hours. If no response is provided by the deadline, the order will default to the alternative tire and will be changed at that point. As a consequence of a possible tire change, the total machine price will be decreased or increased depending on the price of the new tire.

NOTE: All tires include rims & come in a set of 4. Tires are tubeless & non-directional unless otherwise stated.

NOTE: Other tires are available upon request.

***TIRES AVAILABLE FROM MICHELIN***

P	297-3221	TIRES, 26.5R25 MX XHA2 ** L3	0	\$-4,160
P	395-0531	TIRES, 26.5 R25 MX XLDD2 * L5	0	\$16,450

***TIRES AVAILABLE FOR BRIDGESTONE***

P	475-6250	TIRES, 26.5R25 BS VJT * L3 FOR USE IN LANE 3 ONLY	0	\$-6,590
P	511-5379	TIRES, 775/65R29 BS VTS * L3 FOR USE IN LANE 3 ONLY	0	\$4,325

***TIRES AVAILABLE FROM MAXAM***

P	547-8403	TIRES, 26.5R25 MA MS302 **E3/L3 Maxam MS302 Radial; Tread Depth=39.4mm (50/32"); Rim=22"x25" 3 piece Ideally suited to higher speed applications operating on a wide variety of surfaces. Reinforced offset lugs minimize vibration at haul speeds. Excellent traction in all off-road conditions with a wide flat footprint profile for maximum stability and wear. Thick undertread for improved puncture resistance.	0	\$-9,560
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***SOLID TIRES***

P	540-4375	TIRES, 26.5X25 BR TRACTION FOR USE IN LANE 3 ONLY Brawler HPS Solidflex Traction Off-the-Road (OTR) tread solid tires pressed on to standard CAT rims. Ideal for harsh/special applications on unimproved surfaces, such as brick, glass, and scrap yards where debris is not an issue. Machine oscillation is reduced. CANNOT BE USED WITH: COUNTERWEIGHT, AGGREGATE	0	\$21,350
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**TIRES, RIMS, AND WHEELS (CONT.)**

**SOLID TIRES (Cont.)**

P	540-4376	TIRES, 26.5X25 BR SMOOTH . . . . . 0 FOR USE IN LANE 3 ONLY Brawler HPS Solidflex Smooth tread solid tires pressed on to standard CAT rims. Ideal for harsh/special applications where debris is an issue, such as scrap yards, recycling centers and waste transfer stations. Machine oscillation is reduced. CANNOT BE USED WITH: COUNTERWEIGHT, AGGREGATE		\$22,080
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**TIRES/RIMS, ALLOWANCE FOR OMISSION**

Dealers should contact their Application Specialist if they plan to use a tire not offered on the price list. Some tires may require axle oscillation stops or other machine modifications.

P	297-2514	RIMS ONLY, TIRES OMITTED . . . . . -2,372 FOR USE IN LANE 3 ONLY		\$-21,960
P	0P-3648	OMISSION, TIRES AND RIMS . . . . . 0 FOR USE IN LANE 3 ONLY		\$-24,050

**OTHER ATTACHMENTS**

**ENGINE PRECLEANERS**

L	324-8092	AIR INLET STANDARD, RAIN CAP . . . . . 0 Includes standard strata tubes precleaner ejecting up to 96% of debris.		NC
L	365-0220	PRECLEANER, TURBINE. . . . . 0 Turbine engine air inlet precleaner, to be used in extremely high dust and airborne debris environments.		\$715
L	365-0221	AIR INLET PRECLEANER, TRASH . . . . . 0 Turbine engine air inlet precleaner, to be used in extremely high dust and airborne debris environments with a grill protecting precleaner from large debris.		\$940

**BODY**

**FENDERS**

L	464-6679	FENDERS, BASIC +, LOW PROFILE . . . . . 0 ONLY FOR USE WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 or 541-5045 TIRES, 775/65R29 MX XHA2 * L3		\$149
L	464-6677	FENDERS, BASIC +. . . . . 0 Provide non-metallic front and rear fenders with mud flaps. CANNOT BE USED WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 541-5045 TIRES, 775/65R29 MX XHA2 * L3		NC
L	464-6678	FENDERS, ROADING . . . . . 0 Provide non-metallic front fenders with top extension, mud flaps and full wrap non-metallic rear fenders with removable mud flaps. CANNOT BE USED WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 541-5045 TIRES, 775/65R29 MX XHA2 * L3		\$2,865
L	464-6680	FENDERS, ROADING, LOW PROFILE . . . . . 0 ONLY FOR USE WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 or 541-5045 TIRES, 775/65R29 MX XHA2 * L3		\$3,150



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**BODY (CONT.)**

**FENDERS (Cont.)**

L	478-8372	<b>FENDERS, NARROW</b> . . . . . 0 Provides narrow steel front fenders, Steel rear fender extensions and heavy duty hanging steel cable steps. ONLY FOR USE WITH: 484-1137 INDUSTRIAL PACKAGE CANNOT BE USED WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 541-5045 TIRES, 775/65R29 MX XHA2 * L3		\$2,965
L	478-8375	<b>FENDERS, REAR EGRESS</b> . . . . . 0 Provides narrow steel front fenders, machine left hand side rear egress with handrails, machine right hand side platform, and heavy duty hanging steel cable steps. ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER CANNOT BE USED WITH: 511-5379 TIRES, 775/65R29 BS VTS*L3 541-5045 TIRES, 775/65R29 MX XHA2 * L3		\$11,570

**HOOD**

L	470-8899	<b>HOOD - CORROSION</b> . . . . . 0 Grease points for the articulated Hood Pins. Provide sufficient greasing and normal hinge functioning in corrosive environment		NC
L	391-5800	<b>HOOD, NON-METALLIC</b> . . . . . 0		NC

**SOUND SUPPRESSION**

L	422-1636	<b>SOUND SUPPRESSION, STANDARD</b> . . . . . 0		NC
L	465-2776	<b>SOUND SUPPRESSION, INDUSTRIAL</b> . . . . . 0 ONLY FOR USE WITH: 510-6946 INDUSTRIAL PACKAGE		\$2,835

**FLUIDS**

**LUBRICATION ARRANGEMENTS**

L	495-7515	<b>AUTOLUBE, LOGGER/SHORT LIFT</b> . . . . . 0 Provides Caterpillar autolube system. ONLY FOR USE WITH: 506-2535 LINKAGE, LOGGER		\$6,270
L	495-7506	<b>LUBRICATION, MANUAL, STD</b> . . . . . 0 ONLY FOR USE WITH: 506-2533 LINKAGE, STANDARD LIFT CANNOT BE USED WITH: 388-7402 QUICK COUPLER READY, HIGH LIFT		NC
L	495-7514	<b>LUBRICATION, MANUAL</b> . . . . . 0 ONLY FOR USE WITH: 506-2535 LINKAGE, LOGGER		NC
L	524-0302	<b>LUBRICATION, MANUAL, HL, QC RDY</b> . . . . . 0 ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT and 388-7402 QUICK COUPLER READY, HIGH LIFT		NC
L	524-0301	<b>AUTOLUBE, HIGH LIFT</b> . . . . . 0 Provides Caterpillar autolube system. ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT 361-1910 966M WHEEL LOADER CANNOT BE USED WITH: 388-7402 QUICK COUPLER READY, HIGH LIFT		\$6,490
L	524-0303	<b>AUTOLUBE, HIGH LIFT, QC RDY</b> . . . . . 0 ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT 388-7402 QUICK COUPLER READY, HIGH LIFT 361-1910 966M WHEEL LOADER		\$6,490

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CATERPILLAR MACHINE PRICE LIST

**966M-BR**

USE	REF NO.	LANE 3 MANDATORY	Ship Weight lbs	LIST PRICE AT DEALER
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**FLUIDS (CONT.)**

**LUBRICATION ARRANGEMENTS (Cont.)**

L	495-7507	AUTOLUBE, STD LIFT . . . . .	0	\$6,270
		ONLY FOR USE WITH: 506-2533 LINKAGE, STANDARD LIFT		
L	524-0300	LUBRICATION, MANUAL, HL . . . . .	0	NC
		ONLY FOR USE WITH: 520-4475 LINKAGE, HIGH LIFT		

**CAB ANTIFREEZE**

	0P-1939	ANTIFREEZE WINDSHIELD WASHER . . . . .	0	NC
		For use with machines with cab.		

**FUEL ANTIFREEZE**

	0P-3978	FUEL ANTIFREEZE, -25C (-13F) . . . . .	0	NC
		Provides fuel (diesel) antifreeze protection down to -25C (-13F)		

**INSTRUCTIONS**

**OPERATION AND MAINTENANCE MANUAL**

NOTE: Operation and maintenance Manual will be included in language requested below. REQUIRED BY: ALL LANE CONFIGURATION

	0P-3380	INSTRUCTIONS, ENGLISH . . . . .	0	NC
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CATERPILLAR MACHINE PRICE LIST

**966M-BR**

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**OPERATOR ENVIRONMENT**

**INTEGRATED OBJECT DETECTION SYSTEM.**

The Cat Integrated Object Detection adds radar and alarms to the standard on-board rear vision camera to notify the operator when something is close to the rear of the machine. This system is configured with zones, and objects in those zones trigger various levels of alarms. A display screen in the cab provides visual confirmation of the objects detected by the radar, so operators can make informed decisions.

NOTE: C5 radars (below) are the preferred MWL system. C6 radars are available for regions where required, and depends on radar approval. For a list of approved countries, please visit:  
<https://dealer.cat.com/detect>

L	486-9204	OBJECT DETECTION . . . . .	0	\$2,755
		Provides a C5 radar.		
		ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		
L	486-9205	OBJECT DETN & CB RADIO READY . . . . .	0	\$3,685
		INCLUDES:		
		486-9204 OBJECT DETECTION		
		372-1603 RADIO, CB (READY)		
		ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		

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**OPERATOR ENVIRONMENT (CONT.)**

**RADIOS**

Bluetooth radio technology enables the use of a hands free function such as listening to music and making phone calls. Authorization varies by country, please contact your Cat marketing representative with questions or click on the link below: <https://dealer.cat.com/en/products/technology.html>

P	372-1603	<b>RADIO, CB (READY)</b> . . . . . 0 Provides adjustable mounting brackets for two radios, a 20 amp 24V to 12V converter, a CB antenna, CB cable converter, and two separate four wire connectors that contain a ground, 12V and 24 V circuits.		\$940
P	372-1600	<b>RADIO, AM/FM/USB/MP3 BLUETOOTH</b> . . . . . 0 Provides AM/FM/MP3/WB/USB/AUX with integrated BlueTooth.		\$580

**VISIBILITY**

P	380-5964	<b>SECONDARY CAMERA DISPLAY</b> . . . . . 0 Provides full-time display dedicated to rear-view camera.		\$1,730
P	372-1604	<b>SECURITY SYSTEM, MACHINE</b> . . . . . 0 Protects from vandalism and theft by preventing unauthorized personnel from starting a machine. Machines start only after a unique MSS key is inserted into the ignition. MSS keys can be programmed to start machines only certain days or hours.		\$690

**LIGHTS**

P	491-7467	<b>LIGHT, WARNING BEACON</b> . . . . . 0 Provides hard mounted strobe beacon on hinged (breakaway) bracket mounted to the rear of the cab structure.		\$486
P	513-2458	<b>LIGHTS, REVERSING STROBE</b> . . . . . 0 Provides 2 reversing blue strobes.		\$271
P	460-7450	<b>LIGHT, SEAT BELT WARNING</b> . . . . . 0 Provides a seat belt warning light mounted to the rear of the cab structure. ONLY FOR USE WITH: SEAT BELT W/INDICATOR		\$227

**TECHNOLOGY PRODUCTS**

**SOFTWARE ENABLED ATTACHMENTS (SEA) INSTRUCTIONS**

CATERPILLAR MACHINE PRICE LIST

**966M-BR**

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**TECHNOLOGY PRODUCTS (CONT.)**

Technology apps are activated by Software Enabled Attachments (SEA). SEAs are available factory installed or can be purchased for dealer installation.

Refer to Information Release Memo (IRM) EES03 -01 (media number PELJ0138) in the Caterpillar Media Information Center for further explanation of SEAs. Select the Product Support tab and search for number PELJ0138. Refer to REHS1238 & REHS8401 for how to obtain a Factory Level Password. Contact FPS: Internet with Corporate Web Security (CWS) ([https:// fps.cat.com/](https://fps.cat.com/)).

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**TECHNOLOGY PRODUCTS (CONT.)**

**CAT PRODUCTION MEASUREMENT (CPM) PAYLOAD WEIGHING SYSTEM**

Cat M-series Medium Wheel Loaders are available with the Cat Production Measurement (CPM) that includes an integrated onboard payload weighing scale. This measures and/or records:

- Payload weight, material ID, truck ID, cycle (bucket dumps) count and fuel consumption
- Allows on-the-go weighing of the bucket payload during the lift cycle
- Daily payload total (tonnes/tons), productivity (tonnes/hour or tons/hour) and efficiency (tonnes/liter or tons/gal) data is reported wirelessly via Product Link to the VisionLink fleet management web portal (Cat Essentials Product Link subscription required).
- Detailed payload, productivity and efficiency data can be downloaded to a laptop computer for analysis in the optional VIMSpC software (VIMSpC and VIMS data cable are required, but VIMS is NOT required).
- Payload tickets can be printed with an optional printer

Refer to the Cat Connect Payload Technologies intranet page (<https://dealer.cat.com/payload>) for complete technical specifications; operation, sales, marketing and technical support publications.

**NOTES:**

- 1) Permanent software is available from the factory below.
- 2) For field installation, permanent software can be purchased through the Caterpillar Feature Protection System and enabled by a dealer technician with Cat ET and an SEA password. SEA p/n 517-4683. Consult ANTARES parts distribution system for latest SEA price.
- 3) Both demo and permanent software require calibration prior to customer use.

**CALIBRATION INSTRUCTIONS**

This requires calibration and set-up by either the dealer or customer. Refer to the Systems Operation Test & Adjust manual UENR7119 for system calibration, material and truck ID lists set-up and operation instructions.

P	517-7123	<b>CPM PAYLOAD SOFTWARE</b> . . . . . 0		<b>\$4,960</b>
		Includes hardware and permanent software for CPM. Software is factory enabled, but the system must be calibrated prior to customer use. See note above for calibration instructions. REQUIRES: 478-1336 AUTODIG & CPM PAYLOAD, ARO ONLY FOR USE WITH: 370-3813 CPM PAYLOAD WEIGHING READY or 506-4542 STANDARD PACKAGE CANNOT BE USED WITH: 517-7122 AUTODIG + CPM PAYLOAD		
P	453-3250	<b>AUTODIG SOFTWARE</b> . . . . . 0		<b>\$1,430</b>
		Includes software for Aggregate Autodig. NOT RECOMMENDED for hardbank or large rock loading. REQUIRES: 478-1336 AUTODIG & CPM PAYLOAD, ARO ONLY FOR USE WITH: 361-1910 966M WHEEL LOADER		

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**TECHNOLOGY PRODUCTS (CONT.)**

**CAT PRODUCTION MEASUREMENT (CPM) PAYLOAD WEIGHING SYSTEM (Cont.)**

P	370-3813	CPM PAYLOAD WEIGHING READY . . . . . 0		\$227
		Includes hardware and demo software for CPM, dealer enabled for up to 250 hours. To activate demo software, it must be enabled by a dealer technician with Cat ET. No password is required. For permanent software activation in the field, purchase of software is required. See note 2 above for details. CANNOT BE USED WITH: 506-4542 STANDARD PACKAGE		

**GUARDS**

P	367-9030	GUARD, POWERTRAIN . . . . . 0		\$1,560
		Protects bottom of transmission.		
C	380-0327	GUARD, HINGED, POWERTRAIN . . . . . 0		\$3,010
		CONTACT CUSTOM PRODUCTS FOR AVAILABILITY. Hinged heavy duty guard protecting bottom of transmission.		
C	430-4090	GUARD, TILT CYLINDER . . . . . 0		\$1,565
		CONTACT CUSTOM PRODUCTS FOR AVAILABILITY. REQUIRED BY: 510-6946 INDUSTRIAL PACKAGE OR 506-7659 INDUSTRIAL PACKAGE		
P	485-4387	GUARDS, LIGHT . . . . . 0		\$1,565
		FOR USE IN LANE 3 ONLY Provide protection guard for lights installed on the cab and counterweight. ONLY FOR USE WITH: 506-7659 INDUSTRIAL PACKAGE CANNOT BE USED WITH: 493-9623 WINDOWS, STANDARD, HD GUARD 484-0364 LIGHTS, HALOGEN		
L	380-0329	ACTUATOR, HINGED BELLY GUARD . . . . . 0		\$1,015
		Provides an electric actuator and switch to raise and lower the hinged heavy duty guard.		
L	426-1490	GUARD, TILT CYLINDER . . . . . 0		\$1,565
		ONLY FOR USE WITH: 506-2535 LINKAGE, LOGGER		

**OTHER ATTACHMENTS**

**OIL CHANGE SYSTEM**

P	365-0265	OIL CHANGE SYSTEM, HIGH SPEED . . . . . 0		\$284
		Easy access drain line and Wiggins connector for remote engine oil drain. Provides quick, clean, and easy engine oil change without having to climb under the machine to access a gravity drain.		

**MISCELLANEOUS ATTACHMENTS**

P	506-4370	WHEEL CHOCKS . . . . . 0		\$486
		Provides wheel chocks that mount to the frame.		

**CORROSION RESISTANT OPTIONS**

L	477-1656	PROTECTION PACKAGE, LINES . . . . . 0		\$4,675
		Hoses treated with tube heat shrinkable and sealant silicone.		

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**OTHER ATTACHMENTS (CONT.)**

***CORROSION RESISTANT OPTIONS (Cont.)***

L	517-2235	PAINTING GROUP, CORROSION . . . . . 0 Provides a paint thickness which is more than two times the thickness of the standard paint, giving the machine extra resistance against corrosion.		\$5,150
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**QUICK COUPLERS**

P	372-7403	QUICK COUPLER READY . . . . . 0 Includes all hydraulic lines, vertical wedge activation switch in the cab. Coupler NOT included.		\$3,955
P	388-7402	QUICK COUPLER READY, HIGH LIFT . . . . . 0 Includes all hydraulic lines, vertical wedge activation switch in the cab. Coupler NOT included.		\$3,955
P	310-9390	QUICK COUPLER, FUSION . . . . . 1,133 Factory installed Caterpillar Work Tools & Services (CWTS) fusion style coupler. REQUIRES: 0P-4108 WORKTOOL'S LITERATURE and 372-7403 QUICK COUPLER READY or 388-7402 QUICK COUPLER READY, HIGH LIGHT		\$7,950

***WORKTOOLS LITERATURE***

P	0P-4108	WORKTOOL'S LITERATURE . . . . . 0 (SEBP5193)		NC
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***LINES CONNECTING***

L	323-9292	LINES GP-IMPLEMENT 3V (QC) . . . . . 21 Required if ordering 512-7712 DCA10 & 310-9390 Quick Coupler. ONLY FOR USE WITH: HYDRAULICS 3V & 310-9390 QUICK COUPLER 361-1910 966M WHEEL LOADER REQUIRED BY: HYDRAULICS, 3V & 310-9390 QUICK COUPLER		\$1,050
L	394-7214	LINES GP-IMPLEMENT 3V&4V (QC) . . . . . 37 ONLY FOR USE WITH: HYDRAULICS 4V & 310-9390 QUICK COUPLER 361-1910 966M WHEEL LOADER REQUIRED BY: HYDRAULICS, 4V & 310-9390 QUICK COUPLER		\$1,247

**WORK TOOLS**

***OMISSION WORK TOOL***

P	361-1437	OMISSION, WORKTOOL . . . . . 0 Required in orders configured without a work tool or QC in order to prevent from damages on the linkage.		NC
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**BUCKETS**

Buckets must be ordered Installed on a Machine Order.  
 For questions on buckets intended for Machine Orders please contact your Marketing Subsidiary Machine Coordinator.

Loose buckets should be ordered on a MISC Order through Caterpillar Work Tools - Wamego using source code OP-0672.

For availability of loose buckets please email [worktools@cat.com](mailto:worktools@cat.com)  
 If you are going to order a loose bucket from CWTS and a machine from Aurora and if you need them shipped at the same time then you need to cross-reference the MSO's with each other.

"GET" is NOT automatically included on bucket orders. "GET" must be entered on the order with your bucket selection, unless text for bucket states otherwise. Please make the "GET" selection from the "GET" listed immediately following the bucket listing.

Recommend use of bolt-on adapter option, adapter and segment option, or bolt-on cutting edge option for general purpose buckets and material handling buckets.

Material density will determine the appropriate capacity bucket. Refer to the Specalog. Exceeding maximum payload may cause loader instability.

ALL BUCKETS ARE ALSO AVAILABLE ON A MISCELLANEOUS ORDER

110% FILL FACTOR: This capacity is calculated considering GETs installed.

**GENERAL PURPOSE PERFORMANCE SERIES BUCKETS (PIN-ON)**

P	363-5196	BKT GP ST 126" 5.5 YD3 PO .....	4,848 4,848	\$17,571 \$17,571 NI
		PERFORMANCE SERIES BUCKET		
		CAPACITIES:		
		5.25YD3(4.0M3) w/bolt-on adapters, 130"(3307mm) wide		
		5.50YD3(4.2M3) w/bolt-on adapters & segments, 130"(3307mm) wide		
		5.50YD3(4.2M3) w/bolt-on cutting edge, 127"(3220mm) wide (bucket tag)		
		110% FILL FACTOR:		
		6.00YD3(4.6M3) with GETs		

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**BUCKETS (CONT.)**

**GENERAL PURPOSE PERFORMANCE SERIES BUCKETS (PIN-ON) (Cont.)**

P	363-5194	BKT GP ST 126" 5.0 YD3 PO .....	4,583 4,583	\$16,179 \$16,179 NI
FOR USE IN LANE 3 ONLY PERFORMANCE SERIES BUCKET CAPACITIES: 4.75YD3(3.6M3) w/bolt-on adapters, 130"(3307mm) wide 5.00YD3(3.8M3) w/bolt-on adapters & segments, 130"(3307mm) wide 5.00YD3(3.8M3) w/bolt-on cutting edge, 127"(3220mm) wide (bucket tag) 110% FILL FACTOR: 5.50YD3(4.2M3) with GETs				

**GENERAL PURPOSE PERFORMANCE SERIES BUCKETS (QUICK COUPLER)**

P	362-9276	BKT GP ST 126" 5.5 YD3 FUS .....	4,431 4,431	\$17,571 \$17,571 NI
FOR USE WITH LANE 3 ONLY CAPACITIES: 5.25YD3 (4.0 m3) with bolt-on adapters 5.50YD3 (4.2 m3) with bolt-on adapters & segments 5.50YD3 (4.2 m3) with bolt-on cutting edge 110% FILL FACTOR: 6.0YD3 (4.6 m3) with GETs ONLY FOR USE WITH: 310-9390 QUICK COUPLER				

**GROUND ENGAGING TOOLS**

**CUTTING EDGE**

P	100-6669	CUTTING EDGE, BOLT-ON .....	592	\$1,985
ONLY FOR USE WITH: GENERAL PURPOSE BUCKETS MATERIAL HANDLING BUCKETS				

**INSTRUCTIONS**

**CYLINDER PROTECTION**

	0P-3940	PROTECTION, CYLINDER ROD .....	0	NC
REQUIRED BY: ALL LANE CONFIGURATION				

**FILMS**

P	468-0173	FILM, FOREST .....	0	NC
ONLY FOR USE WITH: LINKAGE LOGGER				
C	468-0170	FILM, SCRAP .....	0	NC
CONTACT CUSTOM PRODUCTS FOR AVAILABILITY. ONLY FOR USE WITH: INDUSTRIAL PACKAGE				
P	468-0171	FILM, WASTE .....	0	NC
ONLY FOR USE WITH: INDUSTRIAL PACKAGE				

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**PACKING**

**EXPORT PACKING**

OP-6619	ROLL ON-ROLL OFF . . . . .	0	\$259 NET
	Machine is in mobile condition and all attachments are installed unless specified.		

**ALLOWANCE FOR OMISSION**

P	OP-4781	ALLOWANCE FOR OMISSION . . . . .	0	\$469
		REQUIRED BY: 297-2514 RIMS ONLY, TIRES OMITTED		

**STORAGE PROTECTION**

OP-2918	STORAGE PROTECTION . . . . .	0	NC
	This product is added for corrosion protection while shipping and for extended storage periods.		
	This product will need to be power washed with soapy water prior the shipment to the customer.		
	REQUIRED BY : ALL LANE CONFIGURATION		

**SPECIAL INSTRUCTIONS**

OP-2949	EXPOSITION INSTRUCTION . . . . .	0	NC
	This special instruction must be selected whenever dealer is placing an order for a unit intended for use at expositions and/or trade fairs		

**AM-NORTH INFORMATION**

**REGIONAL PACKAGE**

Information only DO NOT ORDER

L	506-4542	STANDARD PACKAGE . . . . .	0	\$227
		INCLUDED IN: 512-7711 966M WHEEL LOADER AM-N DCA9 512-7712 966M WHEEL LOADER AM-N DCA10		

**TRIM ARRANGEMENT**

Information only DO NOT ORDER

L	505-1533	CAB TRIM, VENTED . . . . .	0	\$6,490
		FOR USE IN LANE 3 ONLY		
		INCLUDES:		
		-SEAT, HEATED & VENTILATED, EH WHEEL		
		Provides steering wheel and a heated and ventilated seat with leather trim.		
		-MIRRORS, EXTERNAL, HEATED		
		-DOOR, REMOTE OPENING SYSTEM		
		Provides remote manual switch allowing to open the cab door from ground level.		
		-SUN VISOR, REAR		
		Provides pull down sun screen in rear window.		

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**AM-NORTH INFORMATION (CONT.)**

**TRIM ARRANGEMENT (Cont.)**

L	505-1514	<b>CAB TRIM, STANDARD (LHD)</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, STANDARD, LHD Provides steering joystick on left hand armrest. -MIRRORS, EXTERNAL -SUN VISOR, REAR Provides pull down sun screen in rear window. ONLY FOR USE WITH: 384-7008 STEERING, LHD JOYSTICK, SECOND 434-0710 STEERING, LHD JOYSTICK 434-0711 STEERING, LHD JOYSTICK, SECOND		\$68
L	505-1516	<b>CAB TRIM, VENTED (LHD)</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED & VENTILATED, LHD Provides steering joystick on left hand armrest and a heated and ventilated seat with leather trim. -MIRRORS, EXTERNAL, HEATED -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window. ONLY FOR USE WITH: 384-7008 STEERING, LHD JOYSTICK, SECOND 434-0710 STEERING, LHD JOYSTICK 434-0711 STEERING, LHD JOYSTICK, SECOND		\$2,605
L	505-1515	<b>CAB TRIM, HEATED (LHD)</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED, LHD Provides steering joystick on left hand armrest and heated seat. -MIRRORS, EXTERNAL, HEATED -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window. ONLY FOR USE WITH: 384-7008 STEERING, LHD JOYSTICK, SECOND 434-0710 STEERING, LHD JOYSTICK 434-0711 STEERING, LHD JOYSTICK, SECOND		\$825
L	505-1532	<b>CAB TRIM, HEATED</b> ..... 0 FOR USE IN LANE 3 ONLY INCLUDES: -SEAT, HEATED, EH WHEEL Provides steering wheel and heated seat. -MIRRORS, EXTERNAL, HEATED -DOOR, REMOTE OPENING SYSTEM Provides remote manual switch allowing to open the cab door from ground level. -SUN VISOR, REAR Provides pull down sun screen in rear window.		\$4,740

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**AM-NORTH INFORMATION (CONT.)**

**SEAT BELT**

Information only DO NOT ORDER

L	450-1592	SEAT BELT, 3" W/INDICATOR ..... 0 FOR USE IN LANE 3 ONLY		\$102
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